



## Duke MBA final employment statistics for 2010-11

### Top hiring companies for 2010-11

Company Name	Class of 2011 (full time)	Class of 2012 (interns)	Total Duke MBA hires for 2010-11
Deloitte	35	26	61
McKinsey & Company	15	16	31
The Boston Consulting Group	14	11	25
Johnson & Johnson	11	12	23
Bank of America Merrill Lynch	9	9	18
Apple, Inc.	7	9	16
Bain & Company	7	7	14
Goldman Sachs	5	9	14
Accenture LLP	7	6	13
Citi	5	7	12
Procter & Gamble	3	9	12
American Express Company	7	4	11
Eli Lilly and Company	7	4	11
J.P. Morgan	5	6	11
Amazon	5	5	10
Barclays Capital	6	4	10
Credit Suisse	3	7	10
Quintiles	3	6	9
ZS Associates	3	6	9
John Deere	4	4	8
Kraft Foods	2	6	8
Microsoft Corporation	3	5	8
PricewaterhouseCoopers LLP	6	2	8
Sears Holdings Corporation	4	4	8
AT&T Company	2	5	7
Genentech	2	5	7
Dell, Inc.	2	4	6
Google, Inc.	1	5	6
Liberty Mutual Group	4	2	6
UBS Investment Bank	4	2	6
Wal-Mart Stores, Inc.	5	1	6
Wells Fargo	1	5	6
Booz Allen Hamilton	3	2	5
IBM Corporation	3	2	5
Medtronic	3	2	5
Vanguard	2	3	5
Amgen, Inc.	1	3	4
BD	1	3	4
Caesars Entertainment Corporation	2	2	4
CIGNA Corporation	3	1	4
Cisco Systems	1	3	4
General Electric	0	4	4
Heinz North America	1	3	4
M&T Bank Corporation	1	3	4
Mars, Incorporated	2	2	4
PepsiCo	3	1	4
Unilever	2	2	4



## Duke MBA August 15 final employment statistics for 2010-11

### Companies hiring at least one Duke MBA in 2010-11

An asterisk (\*) indicates a company that has hired at least one Duke MBA who does not have permanent U.S. work authorization.

8 Rivers Capital	Brandes Investment Partners, L.P.	Duke Energy
A.T. Kearney*	Bridgewater Associates, Inc.	Duke University
Abbott Laboratories*	Bristol-Myers Squibb	Duke Carbon Offsets Initiative
Accenture LLP*	British Telecommunications*	The Fuqua School of Business
Acorn Innovestments, LLC	BTG Pactual*	DuPont*
Aerial BioPharma*	Burt's Bees, Inc.	Durham Bulls Baseball Club*
Agile Energy, Inc.	Caesars Entertainment Corporation	Eastdil Secured
Agora Partnerships	Capital One*	Eastman Chemical Company
Alliance One International*	Carrboro Capital	EDF Trading Company
Amazon*	Central Intelligence Agency	Education Pioneers
Lab126	Chevron Corporation*	Element Markets
AMCOR*	CIGNA Corporation	Eli Lilly and Company*
American Airlines	Cisco Systems	Emerson Electric
American Express Company	Citi*	Enova Financial*
Amgen, Inc.*	Cleary Gottlieb Steen & Hamilton LLP	Entrue Consulting, LG CNS*
Amonix, Inc.	Coca-Cola Company, The*	Environmental Defense Fund*
Amylin Pharmaceuticals, Inc.	Compania Cervecerias	ETH Bioenergia*
Anixter International	Unidas (United Breweries Company)*	ExxonMobil Corporation
AOL	Conde Nast International*	Fidelity Charitable Gift Fund
Apple, Inc.*	Cookery, The	Fidelity Investments
AREVA NP	Corning Incorporated*	Flywheel Ventures*
Armani*	Creative Health Capital, LLC	FN Jones
Arryve Consulting*	Credit Suisse*	Fonterra*
Associated Estates Realty Corp.*	Cree Inc.	Ford Foundation
AT&T Company	Crestline Investors, Inc.*	Ford Motor Company
Atlantic Coast Media Group	Cross Atlantic Capital Partners	Forest Laboratories, Inc.*
B Lab	CSM Global*	FSG Social Impact Advisors
Bain & Company*	Cummins Inc.*	Gallup Organization, The*
Banco de Credito*	D&B*	Genentech*
Banco Modal SA*	Daiichi Sankyo, Inc	General Electric*
Bank of America Merrill Lynch*	Danaher Sensors & Controls,	General Mills, Inc.*
Bank of China Group *	Specialty Products	General Motors
Investment Limited	Darden Restaurants	GlaxoSmithKline
Bank of Tokyo Mitsubishi UFJ, The*	DC Public Schools	Goldman Sachs*
Barclays Capital*	Deere & Company	Google, Inc.*
Bayer Business Services*	Dell, Inc.*	Greater New York Hospital
BB&T	Deloitte*	Association
Boston Consulting Group, The*	Detroit Medical Center*	Harris Williams & Co.
Becton, Dickinson and Company*	Deutsche Bank*	Hasbro
Best Buy	Diageo	Hatteras Funds
Best Practices, LLC*	Diamond Advisory Services	HCA Healthcare*
Biogen Idec*	Dick's Sporting Goods	Heinz North America
Bloom Energy	DnBNOR Global Markets*	Heliae
BNP Paribas*	Doosan Heavy Industries	Highwoods Properties
Booz Allen Hamilton*	and Construction*	Hildene Capital Management
Brambles*	Dreamt Ventures (AppBrick)*	Holy Family Memorial Hospital*



## Duke MBA August 15 final employment statistics for 2010-11

### Companies hiring at least one Duke MBA in 2010-11

*An asterisk (\*) indicates a company that has hired at least one Duke*

Honeywell Scanning & Mobility	McMaster-Carr	PRTM Management
Horizon Wind Energy	MD Global Partners, LLC*	Consultants, Inc.
Hewlett Packard*	MDC Incorporated	Prudential Capital Group
Humana, Inc.	Medtronic	PricewaterhouseCoopers LLP
Hurun Report*	Merck	Quant Group, The *
HyTower	Microsoft Corporation*	Quintiles*
IBM Corporation*	Ministry of Finance,	RBC Capital Markets*
Idea Fund Partners	Office of the Minister,	Real Capital Analytics
IM Trust*	Arab Republic of Egypt	Recreational Equipment, Inc. (REI)*
IMS Consulting Group	Mitsui & CO., LTD*	Red Wagon Venture
Infosys Technologies Ltd.*	Monitor Group*	Regeneron Pharmaceuticals
Infused Industries*	Morgan Stanley*	Renaissance Strategic Advisors
Institute for Sustainable	MeadWestvaco Corporation*	ReverbNation
Development, The	National Geographic	Reynolds Consumer Products
Integro Earthfuels	Natura Cosmetics*	Rixty, Inc.
Intel Corporation	NC IDEA	Royal Bank of Scotland*
J. Crew Group	Nestle USA	RTI International
J.P. Morgan*	Nexant	Russell Investments*
Jefferies & Company, Inc.	Nissan North America	Sansung
John Deere	Noah Private Wealth	Samsung Asset Management*
Johnson & Johnson*	Management Center*	Samsung C&T Corporation,
Ethicon Endo-Surgery (J&J)	Nomura Securities	Engineering and Construction Group*
Joystick Labs	International, Inc.*	Samsung Economic Research Institute
Keiretsu Forum Northwest	Novartis Animal	Samsung Electronics*
Kraft Foods*	Health US Inc.*	Samsung Fire and Marine Insurance*
L.E.K. Consulting	Oliver Wyman*	Samsung Global Strategy Group*
Laboratory Corporation of America	Omega Energia Renovavel*	Samsung Securities*
LAN Airlines*	Oppenheimer & Co. Inc.	Samsung Telecommunications America
Las Vegas Sands Corp.*	Opticare Managed Vision*	Santander SA*
Last Mile Technologies	P&G (Procter & Gamble)*	Schlumberger Business Consulting*
Leapfrog Services, Inc.*	Pacific Gas & Electric Co	Sears Holdings Corporation*
Legg Mason Capital Management	PAF Securities, LLC*	Siam Commercial Bank PLC*
LexisNexis	PepsiCo	Simon-Kucher and Partners*
LG CNS ENTRUE CONSULTING*	Frito-Lay, Inc.	Simple Energy
Liberty Mutual Group*	Perfin Investimentos*	SinCo
Linx Partners	Peter Millar	SJF Ventures
LIVESTRONG	Pfizer, Inc.*	Smith Breeden Associates, Inc.*
M&T Bank Corporation	PIMCO*	SN Management*
Macquarie Capital*	PJ Foods LLC	Societe Generale*
Mars, Incorporated	Planner S/A*	Solyndra LLC
McCull Partners LLC	PNC Bank	Southeast Interactive Technology Funds
McKesson Corporation	Principal Global Investors*	Southern Wine & Spirits
McKinsey & Company*	Promontory Financial Group	Standard & Poor



## Duke MBA August 15 final employment statistics for 2010-11

### Companies hiring at least one Duke MBA in 2010-11

*An asterisk (\*) indicates a company*

Stion	Vanguard
SunEdison	Vantaz Group
SunTrust Robinson Humphrey	Verizon
Sustainable Industrial Solutions	Volcano Corporation
Synthes*	Wal-Mart Stores, Inc.*
T. Rowe Price Associates, Inc.	Washington Nationals
TABS Group, Inc.*	Wasserman Media Group
Target Corporation	Waste Management
TBL Capital (PCG Advisors)	Recycle America
TD Bank	Wells Fargo
TechStars NYC	Western & Southern
Tekelec*	Financial Group
Tenet Healthcare Corporation	Wildlife Conservation Society
Terracycle	William Blair & Company*
Teva Pharmaceuticals*	Wilson Sonsini Goodrich & Rosati
Texas Pacific Group	Winterberry Group
Thomas B. Fordham Foundation	World Health Organization*
Thomson Reuters*	Yahoo!
T-Mobile USA, Inc.*	Zenph Sound Innovations*
Triangle Capital Corporation	Zimmer, Inc.*
Trinity Consultants	ZS Associates*
UBS Investment Bank	Zurich Financial Services USA*
Unilever	
United Nations,	
Headquarters in New York, The *	
Urban Institute, The	
University of Pittsburgh	
Medical Center	



## Duke MBA final employment statistics for 2010-11

Class of 2011 (full-time) employment statistics

### Timing of first job offer

	Total seeking employment	Received 1st offer by 5/15/11	% received 1st offer by 5/15/11	Received 1st offer by 8/15/11	% received 1st offer by 8/15/11
With permanent US work authorization	272	242	89%	256	94%
Without permanent US work authorization	136	110	81%	122	90%
All graduates seeking employment	408	352	86%	378	93%

### Timing of job offer acceptance

	Total seeking employment	Accepted offer by 5/15/11	% accepted offer by 5/15/11	Accepted offer by 8/15/11	% accepted offer by 8/15/11
With permanent US work authorization	272	224	82%	250	92%
Without permanent US work authorization	136	96	67%	110	81%
All graduates seeking employment	408	320	77%	360	88%

### Sources of employment

Job source	% of accepted offers
On-campus interview	42%
Summer 2010 internship	15%
Other source	6%
Alumni referral	5%
Personal contact	5%
Other Fuqua event or source	4%
Fuqua job posting	4%
Internet search or online job posting	4%
Fuqua recruiting event	3%
Pre-Fuqua employer	3%
Fuqua club activity	2%
MyCareerCompass contact	2%
Third-party source, executive recruiter, etc.	1%
Resume books, resume referrals, web resumes	1%
National Black conference	1%
Other MBA conference	1%
NSHMBA conference	<1%
Direct mail campaign	<1%
Newspaper, magazine, and other advertisement	<1%

\*79% of employment sources were Fuqua-facilitated



**Duke MBA final employment statistics for 2010-11**  
 Class of 2011 (full-time) employment statistics

**Base salary information (annual amounts)**

	<b>% reporting salary</b>	<b>Mean salary</b>	<b>Median salary</b>	<b>Low salary</b>	<b>High salary</b>
With permanent US work authorization	97%	\$108,177	\$100,000	\$55,000	\$250,000
Without permanent US work authorization	97%	107,085	108,000	50,000	215,000
All graduates seeking employment	97%	107,833	101,400	50,000	250,000

**Signing bonus information**

	<b>% reporting signing bonus</b>	<b>Mean bonus</b>	<b>Median bonus</b>	<b>Low bonus</b>	<b>High bonus</b>
With permanent US work authorization	82%	\$26,691	\$25,000	\$1,000	\$60,000
Without permanent US work authorization	71%	24,085	20,000	5,000	50,000
All graduates seeking employment	78%	25,946	25,000	1,000	60,000

**Other guaranteed compensation information**

	<b>% reporting other bonus</b>	<b>Mean bonus</b>	<b>Median bonus</b>	<b>Low bonus</b>	<b>High bonus</b>
With permanent US work authorization	54%	\$13,602	\$10,000	\$2,500	\$50,000
Without permanent US work authorization	53%	19,319	18,000	2,500	40,000
All graduates seeking employment	53%	15,135	10,000	2,500	50,000

*Due to rounding, the total percentage does not always equal 100.*

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**Duke MBA final employment statistics for 2010-11**  
 Class of 2011 (full-time) employment statistics

**Salary and signing bonus by professional function**

	% working in that function	Mean salary	Median salary	Low salary	High salary	Median signing bonus
<b>Consulting</b>	<b>34%</b>	<b>\$121,465</b>	<b>\$125,000</b>	<b>\$55,000</b>	<b>\$153,000</b>	<b>\$20,000</b>
Consulting	31%	122,956	127,500	55,000	153,000	20,000
Strategic business planning	3%	107,364	100,000	90,000	130,000	20,000
<b>Finance</b>	<b>23%</b>	<b>103,886</b>	<b>100,000</b>	<b>60,000</b>	<b>250,000</b>	<b>40,000</b>
Investment banking	10%	107,941	100,000	70,000	250,000	49,500
Finance/accounting	8%	96,473	99,650	60,000	130,000	22,500
Sales & trading	2%	109,000	103,500	100,000	100,000	35,000
Asset management	1%					40,000
Venture capital	<1%					
Equity research	<1%					
Private Equity	<1%					
Private client services	<1%					
<b>Marketing</b>	<b>20%</b>	<b>96,857</b>	<b>97,000</b>	<b>50,000</b>	<b>160,000</b>	<b>25,000</b>
Marketing	12%	98,689	97,000	50,000	160,000	25,000
Brand/product management	7%	96,333	96,000	75,000	120,000	20,000
Sales	<1%					
Market Research	<1%					
<b>General management</b>	<b>17%</b>	<b>101,655</b>	<b>100,000</b>	<b>60,000</b>	<b>154,117</b>	<b>20,000</b>
General management	10%	102,870	100,000	65,000	154,117	20,000
Business development	4%	100,923	100,000	80,000	122,000	20,000
Management development program	3%	101,750	103,750	60,000	123,000	19,250
International business development	<1%					
<b>Other functions</b>	<b>3%</b>	<b>89,644</b>	<b>100,000</b>	<b>55,000</b>	<b>110,000</b>	<b>25,000</b>
Other	2%	94,467	100,400	55,000	110,000	23,000
Health administration/services	<1%					
Real estate	<1%					
<b>Operations/Supply Chain</b>	<b>2%</b>	<b>114,000</b>	<b>116,000</b>	<b>100,000</b>	<b>120,000</b>	<b>15,000</b>
<b>Human resources</b>	<b>1%</b>	<b>93,333</b>	<b>95,000</b>	<b>90,000</b>	<b>95,000</b>	<b>25,000</b>

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## Duke MBA final employment statistics for 2010-11

### Class of 2011 (full-time) employment statistics

#### Salary and signing bonus by industry

	% working in that industry	Mean salary	Median Salary	Low Salary	High Salary	Median Signing Bonus
<b>Consulting</b>	<b>30%</b>	<b>\$124,150</b>	<b>\$130,000</b>	<b>\$65,000</b>	<b>\$153,000</b>	<b>\$23,750</b>
<b>Financial services</b>	<b>22%</b>	<b>102,529</b>	<b>100,000</b>	<b>50,000</b>	<b>250,000</b>	<b>40,000</b>
Financial services	21%	103,017	100,000	50,000	250,000	40,000
Financial (SRI, social VC)	<1%					
Asset management	<1%					
Private Equity	<1%					
Venture capital	<1%					
<b>Health care</b>	<b>11%</b>	<b>96,892</b>	<b>100,000</b>	<b>55,000</b>	<b>160,000</b>	<b>20,000</b>
Medical devices	4%	97,917	101,500	80,000	112,000	20,000
Health care	2%	90,000	95,000	60,000	100,000	17,500
Biotechnology	2%	99,438	106,250	55,000	118,000	22,500
<b>Technology services</b>	<b>10%</b>	<b>105,609</b>	<b>105,000</b>	<b>75,000</b>	<b>135,000</b>	<b>15,000</b>
Computer hardware	3%	112,755	115,000	95,000	130,000	15,000
Technology services	2%	100,429	100,000	85,000	120,000	10,000
Internet	2%	98,286	95,000	85,000	110,000	25,000
Telecommunications	2%	107,000	105,000	90,000	124,000	15,000
Computer software	1%	105,750	106,500	75,000	135,000	
<b>Consumer products</b>	<b>8%</b>	<b>95,862</b>	<b>96,000</b>	<b>85,000</b>	<b>108,000</b>	<b>25,000</b>
<b>Manufacturing</b>	<b>5%</b>	<b>106,018</b>	<b>102,500</b>	<b>80,000</b>	<b>132,000</b>	<b>25,000</b>
Manufacturing	4%	105,038	100,000	80,000	132,000	25,000
Automotive	1%	110,260	115,000	97,000	118,780	20,000
<b>Retail</b>	<b>4%</b>	<b>106,417</b>	<b>105,000</b>	<b>85,000</b>	<b>118,000</b>	<b>15,000</b>
<b>Other services</b>	<b>3%</b>	<b>90,078</b>	<b>92,500</b>	<b>69,900</b>	<b>105,000</b>	<b>10,000</b>
Other services	2%	93,467	92,500	80,000	105,000	13,000
Real estate	<1%					
Restaurants/Lodging	<1%					
Education	<1%					
<b>Non-Profit</b>	<b>2%</b>	<b>85,000</b>	<b>92,500</b>	<b>65,000</b>	<b>95,000</b>	
<b>Energy/Utilities</b>	<b>2%</b>	<b>117,160</b>	<b>122,000</b>	<b>84,000</b>	<b>154,117</b>	
<b>Insurance</b>	<b>1%</b>	<b>95,000</b>	<b>95,000</b>	<b>70,000</b>	<b>102,500</b>	<b>20,000</b>
<b>Media</b>	<b>1%</b>	<b>88,000</b>	<b>90,000</b>	<b>55,000</b>	<b>105,000</b>	<b>15,000</b>

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## Duke MBA final employment statistics for 2010-11

### Class of 2011 (full-time) employment statistics

#### Salary and signing bonus by United States geographic region

	% working in that area	Mean salary	Median salary	Low salary	High salary	Median signing bonus
Northeast	32%	\$108,256	\$100,000	\$80,000	\$250,000	\$30,000
South	22%	105,438	100,000	55,000	135,000	20,000
Midwest	13%	110,222	112,500	60,000	135,000	20,000
West	13%	107,276	108,250	80,000	140,000	20,000
Mid-Atlantic	12%	112,718	112,000	65,000	160,000	20,000
Southwest	7%	117,565	125,000	95,000	140,000	20,000

#### Salary and signing bonus by world region

	% working in that area*	Mean salary	Median salary	Low salary	High salary	Median signing bonus
North America	86%	\$108,922	\$102,750	\$55,000	\$250,000	\$22,000
Asia	9%	96,746	96,500	50,000	154,117	28,000
Latin America & the Caribbean	4%	106,322	100,528	54,664	215,000	30,000
Europe	2%	119,800	116,000	100,000	150,000	23,500

#### Salary and signing bonus by undergraduate major

	% according to undergrad major*	Mean salary	Median salary	Low salary	High salary	Median signing bonus
Business	47%	\$107,780	\$100,000	\$50,000	\$215,000	\$25,000
Other	31%	108,507	102,500	55,000	250,000	20,000
Technical	22%	109,807	110,000	60,000	150,000	23,000

#### Salary and signing bonus by years experience

	% according to professional experience	Mean salary	Median salary	Low salary	High salary	Median signing bonus
One year or less	10%	\$108,121	\$115,000	\$60,000	\$135,000	\$20,000
More than 1 year, up to 3 years	10%	105,099	100,000	54,664	135,000	20,000
More than 3 years, up to 5 years	34%	108,335	103,000	55,000	140,000	25,000
More than 5 years	46%	107,996	100,000	50,000	250,000	25,000

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## Duke MBA final employment statistics for 2010-11

### Class of 2012 (interns) employment statistics

#### Timing of first job offer

	Total seeking employment	Received 1st offer by 5/15/11	% received 1st offer by 5/15/11	Received 1st offer by 8/15/11	% received 1st offer by 8/15/11
With permanent US work authorization	268	252	94%	267	100%
Without permanent US work authorization	152	131	86%	150	99%
All graduates seeking employment	420	383	91%	417	99%

#### Timing of job offer acceptance

	Total seeking employment	Accepted offer by 5/15/11	% accepted offer by 5/15/11	Accepted offer by 8/15/11	% accepted offer by 8/15/11
With permanent US work authorization	268	247	86%	266	99%
Without permanent US work authorization	152	128	77%	148	97%
All graduates seeking employment	420	375	83%	414	99%

#### Sources of employment

Job source	% of accepted offers
On-campus interview	47%
Fuqua job posting	7%
Personal contact	6%
Other source	5%
Alumni Referrals	5%
Other Fuqua event or source	5%
Internet search or online job posting	4%
Fuqua club activity	4%
Fuqua recruiting event	3%
My CareerCompass contact	3%
MBA conference	2%
National Society of Hispanic MBA	2%
National Black Conference	2%
Pre-Fuqua employer	1%
Direct mail campaign	1%
Faculty referral	1%
Third-party source, executive recruiter	1%
Resume books, resume referrals, web resumes	<1%

*\*82% of employment sources were Fuqua-facilitated*

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**Duke MBA final employment statistics for 2010-11**  
 Class of 2012 (interns) employment statistics

**Base salary information (monthly amounts)**

	% reporting salary	Mean salary	Median salary	Low salary	High salary
With permanent US work authorization	92%	\$7,133	\$6,900	\$1,000	\$14,000
Without permanent US work authorization	92%	6,942	7,000	1,000	16,000
All graduates seeking employment	92%	7,060	6,967	1,000	16,000

**Signing bonus information**

	% reporting signing bonus	Mean bonus	Median bonus	Low bonus	High bonus
With permanent US work authorization	19%	\$3,138	\$2,500	\$1,100	\$10,000
Without permanent US work authorization	14%	3,615	2,500	2,500	13,000
All graduates seeking employment	17%	3,283	2,500	1,100	13,000

**Other guaranteed compensation information**

	% reporting other bonus	Mean bonus	Median bonus	Low bonus	High bonus
With permanent US work authorization	33%	\$3,000	\$2,500	\$1,500	\$5,000
Without permanent US work authorization	26%	3,000	2,000	1,000	6,000
All graduates seeking employment	30%	3,000	2,250	1,000	6,000

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**Duke MBA final employment statistics for 2010-11**  
 Class of 2012 (interns) employment statistics

**Salary and signing bonus by professional function**

	% working in that function	Mean salary	Median salary	Low salary	High salary	Median signing bonus
<b>Consulting</b>	<b>29%</b>	<b>\$8,837</b>	<b>\$10,000</b>	<b>\$1,000</b>	<b>\$16,000</b>	<b>\$2,500</b>
Consulting	24%	9,513	10,350	1,000	16,000	2,500
Strategic business planning	5%	5,917	6,000	1,600	8,666	
<b>Marketing</b>	<b>27%</b>	<b>5,619</b>	<b>6,000</b>	<b>1,000</b>	<b>8,000</b>	<b>4,000</b>
Marketing	18%	5,497	6,000	1,000	8,000	4,000
Brand/product management	8%	6,368	6,640	3,000	8,000	
Sales	1%	3,200	2,000	1,600	6,000	
Market research	1%	3,978	3,600	2,333	6,000	
Advertising/public Relations	<1%					
<b>Finance</b>	<b>26%</b>	<b>7,139</b>	<b>8,000</b>	<b>1,000</b>	<b>14,000</b>	<b>2,500</b>
Investment banking	11%	8,423	8,333	1,900	14,000	2,250
Finance/accounting	8%	6,170	6,500	1,840	9,208	3,750
Asset management	2%	5,650	5,600	2,000	8,400	
Sales & trading	2%	7,569	8,333	3,500	8,500	
Equity research	1%	5,944	7,000	2,500	8,333	
Private equity	1%	6,291	6,000	3,165	10,000	
Venture capital	<1%					
Private client services	<1%					
Commercial banking	<1%					
<b>General management</b>	<b>11%</b>	<b>6,600</b>	<b>6,520</b>	<b>1,500</b>	<b>10,000</b>	<b>2,000</b>
General management	7%	6,823	6,500	3,933	10,000	
Business development	2%	6,029	6,700	1,500	8,000	
Management development	1%	6,287	6,835	2,400	8,000	
<b>Operations</b>	<b>4%</b>	<b>5,621</b>	<b>6,111</b>	<b>2,500</b>	<b>7,000</b>	
<b>Other functions</b>	<b>3%</b>	<b>6,082</b>	<b>6,490</b>	<b>3,200</b>	<b>8,000</b>	
Other	1%	5,657	6,080	3,200	7,692	
Information technology	<1%					
Health administration	<1%					
Human resources	<1%					
Real estate	<1%					

*Due to rounding, the total percentage does not always equal 100.*

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**Duke MBA final employment statistics for 2010-11**  
 Class of 2012 (interns) employment statistics

**Salary and signing bonus by industry**

	% working in that industry	Mean salary	Median Salary	Low Salary	High Salary	Median Signing Bonus
<b>Financial services</b>	<b>26%</b>	<b>\$7,133</b>	<b>\$8,000</b>	<b>\$1,000</b>	<b>\$14,000</b>	<b>\$2,500</b>
Finance	22%	7,587	8,300	1,900	14,000	2,500
Asset management	1%	3,356	2,250	2,000	6,923	
Private Equity	1%	6,722	7,000	3,165	10,000	
Venture capital	1%	4,000	5,000	1,000	6,000	
Investment management	<1%					
Socially responsible investing	<1%					
<b>Consulting</b>	<b>23%</b>	<b>9,842</b>	<b>10,450</b>	<b>2,600</b>	<b>16,000</b>	<b>2,500</b>
<b>Health care</b>	<b>15%</b>	<b>5,471</b>	<b>6,000</b>	<b>1,500</b>	<b>8,000</b>	<b>2,750</b>
Medical devices	4%	5,397	6,000	1,500	8,000	
Pharmaceuticals	4%	5,206	6,100	1,500	6,732	
Health care	3%	4,244	4,000	2,400	6,400	
Biotechnology	5%	6,430	6,000	5,770	8,000	2,000
<b>Technology services</b>	<b>14%</b>	<b>6,265</b>	<b>6,400</b>	<b>1,000</b>	<b>10,800</b>	
Internet	4%	7,338	8,000	4,000	8,000	
Computer hardware	4%	6,058	6,400	5,000	7,000	
Telecommunications	3%	5,447	5,900	2,400	6,500	
Technology services	2%	5,383	5,730	1,000	10,800	
Computer software	1%					
<b>Consumer products</b>	<b>9%</b>	<b>5,990</b>	<b>6,640</b>	<b>1,000</b>	<b>7,800</b>	<b>5,000</b>
<b>Manufacturing</b>	<b>5%</b>	<b>6,099</b>	<b>6,500</b>	<b>3,000</b>	<b>7,500</b>	
Manufacturing	3%	5,834	6,000	3,000	6,835	
Automotive	2%	6,583	6,600	6,050	7,500	
<b>Other services</b>	<b>3%</b>	<b>4,716</b>	<b>4,000</b>	<b>2,333</b>	<b>7,000</b>	
Insurance	<1%					
Education	<1%					
Restaurants/Lodging	<1%					
Airlines	<1%					
Real estate	<1%					
Other services	<1%					
<b>Energy/Utilities</b>	<b>2%</b>	<b>7,113</b>	<b>8,000</b>	<b>3,520</b>	<b>9,208</b>	
<b>Retail</b>	<b>2%</b>	<b>6,496</b>	<b>5,100</b>	<b>3,200</b>	<b>10,000</b>	
<b>Media</b>	<b>1%</b>	<b>7,118</b>	<b>7,000</b>	<b>6,154</b>	<b>8,200</b>	
<b>Non-Profit</b>	<b>1%</b>	<b>3,533</b>	<b>4,000</b>	<b>1,600</b>	<b>5,000</b>	

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**Duke MBA final employment statistics for 2010-11**  
 Class of 2012 (interns) employment statistics

**Salary and signing bonus by United States geographic region**

	% working in that area	Mean salary	Median salary	Low salary	High salary	Median signing bonus
Northeast	33%	\$7,768	\$8,000	\$1,000	\$14,000	\$2,500
South	21%	6,860	6,127	1,500	10,800	2,500
West	14%	6,801	6,673	1,600	10,800	2,000
Midwest	14%	6,826	6,640	3,200	10,800	2,500
Mid-Atlantic	11%	6,322	6,360	1,430	10,800	2,500
Southwest	5%	6,793	6,360	1,000	10,400	
Canada	<1%					
Mexico	<1%					

**Salary and signing bonus by world region**

	% working in that area*	Mean salary	Median salary	Low salary	High salary	Median signing bonus
North America	86%	\$7,100	\$6,923	\$1,000	\$14,000	\$2,500
Asia	9%	6,456	7,200	1,000	9,000	
Europe	3%	7,556	8,000	1,900	10,000	
Latin America & the Caribbean	2%	6,617	6,718	3,165	10,500	
Africa	<1%					
Oceania	<1%					

**Salary and signing bonus by undergraduate major**

	% according to undergrad major*	Mean salary	Median salary	Low salary	High salary	Median signing bonus
Business	46%	\$7,123	\$7,000	\$1,000	\$11,360	\$2,500
Technical	28%	7,087	6,700	1,000	16,000	2,500
Other	26%	7,059	7,000	1,000	14,000	2,500

**Salary and signing bonus by years experience**

	% according to professional experience	Mean salary	Median salary	Low salary	High salary	Median signing bonus
One year or less	<1%					
More than 1 year, up to 3 years	10%	6,614	6,670	1,840	10,800	4,000
More than 3 years, up to 5 years	43%	7,421	7,000	1,000	12,000	2,500
More than five years	47%	6,818	6,835	1,000	16,000	2,500

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## Duke MBA final employment statistics for 2010-11

### Class of 2011 (full-time) employment statistics

Categories	Permanent work authorization			Non-permanent work authorization			Total MBA graduates		
	FT	Other	Total	FT	Other	Total	FT	Other	Total
<b>Seeking Employment</b>	<b>259</b>	<b>13</b>	<b>272</b>	<b>136</b>	<b>0</b>	<b>136</b>	<b>395</b>	<b>13</b>	<b>408</b>
<b>Not Seeking Employment</b>									
Company sponsored; already employed	3	1	4	21	0	21	24	1	25
Continuing education	0	0	0	0	0	0	0	0	0
Postponing job search	2	0	2	1	0	1	3	0	3
Starting a new business	4	1	5	3	0	3	7	1	8
Not seeking for other reasons	1	1	2	6	0	6	7	1	8
<b>Total not seeking employment</b>	<b>10</b>	<b>3</b>	<b>13</b>	<b>31</b>	<b>0</b>	<b>31</b>	<b>41</b>	<b>3</b>	<b>44</b>
<b>No information available</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>1</b>
<b>Total graduates</b>	<b>269</b>	<b>16</b>	<b>285</b>	<b>167</b>	<b>1</b>	<b>167</b>	<b>436</b>	<b>16</b>	<b>453</b>

### Class of 2012 (interns) employment statistics

Categories	Permanent work authorization			Non-permanent work authorization			Total MBA graduates		
	FT	Other	Total	FT	Other	Total	FT	Other	Total
<b>Seeking Employment</b>	<b>238</b>	<b>30</b>	<b>268</b>	<b>150</b>	<b>2</b>	<b>152</b>	<b>388</b>	<b>32</b>	<b>420</b>
<b>Not Seeking Employment</b>									
Company sponsored; already employed	2	0	2	15	0	15	17	0	17
Continuing education	0	2	2	0	0	0	0	2	2
Postponing job search	0	0	0	0	0	0	0	0	0
Starting a new business	2	0	2	0	0	0	2	0	2
Not seeking for other reasons	0	0	0	1	0	1	1	0	1
<b>Total not seeking employment</b>	<b>4</b>	<b>2</b>	<b>6</b>	<b>16</b>	<b>0</b>	<b>16</b>	<b>20</b>	<b>2</b>	<b>22</b>
<b>No information available</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total graduates</b>	<b>242</b>	<b>32</b>	<b>274</b>	<b>166</b>	<b>2</b>	<b>168</b>	<b>408</b>	<b>34</b>	<b>442</b>