

Duke University's Fuqua School of Business is pleased to present the following employment information for its graduating Class of 2018 and intern Class of 2019. We hope you will find value in learning about the full-time positions and summer internships accepted by our Daytime MBA students in 2017 – 2018 and the premier organizations that hire them.

If we can answer any questions or help you with your talent needs, please contact the Career Management Center (CMC) at cmc-info@duke.edu or +1 (919) 660-7810.

Top 20 employers this year

Employer	Total Duke MBA Hires for 2017-2018	Class of 2018 (Full-Time)	Class of 2019 (Internships)
Amazon.com	36	21	15
McKinsey & Company	34	17	17
Deloitte	23	13	10
Microsoft Corporation	20	11	9
Bain & Company	18	9	9
PwC (PricewaterhouseCoopers LLP)	17	8	9
Accenture LLP	16	12	4
BCG (The Boston Consulting Group)	16	9	7
Google, Inc.	15	7	8
Bank of America Merrill Lynch	14	7	7
Dell, Inc.	12	6	6
J.P. Morgan	11	1	10
Cisco Systems	10	5	5
Nike	10	3	7
IBM Corporation	9	7	2
Apple, Inc.	8	6	2
Credit Suisse	8	4	4
Deloitte & Touche LLP	8	6	2
Goldman Sachs	8	4	4
PepsiCo	8	4	4

Please see pages 14 – 16 for a complete list of employers hiring Duke MBAs in 2017 – 2018.



CLASS OF 2018 FULL-TIME EMPLOYMENT DATA

Timing of first job offers	Total	By graduation		Between graduation and 3 months out		Total	
		Number	Percent	Number	Percent	Number	Percent
With permanent U.S. work authorization	239	224	94%	11	5%	235	98%
Without permanent U.S. work authorization	144	115	80%	17	12%	132	92%
All graduates	383	339	89%	28	7%	367	96%

Timing of job acceptances	Total	By graduation		Between graduation and 3 months out		Total	
		Number	Percent	Number	Percent	Number	Percent
With permanent U.S. work authorization	239	219	92%	15	6%	234	98%
Without permanent U.S. work authorization	144	108	75%	18	13%	126	88%
All graduates	383	327	85%	33	9%	360	94%

On pages 2-6, you will see full-time compensation information for Class of 2018 graduates. This data is based on acceptances by three months post-graduation, in U.S. dollar equivalents, and self-reported by students. To protect privacy, salaries are not reported when there are less than four usable data points, the number is less than one percent of the reporting population, or when all salaries in the category are equal.

Ameual base salami	Reporting I	Reporting base salary		Madian	l II ala	1	
Annual base salary	Number	Percent	Mean	Median	High	Low	
With permanent U.S. work authorization	222	95%	\$129,512	\$125,750	\$190,000	\$75,000	
Without permanent U.S. work authorization	113	90%	\$124,657	\$125,000	\$180,000	\$50,000	
All graduates reporting salary	335	93%	\$127,874	\$125,000	\$190,000	\$50,000	

Signing honus	Reporting sig	gning bonus	Mean	Median	High	Law	
Signing bonus	Number	Percent	Mean	Median	High	Low	
With permanent U.S. work authorization	181	82%	\$32,451	\$30,000	\$90,000	\$5,000	
Without permanent U.S. work authorization	94	83%	\$34,646	\$30,000	\$100,000	\$4,200	
All graduates reporting signing bonus	275	82%	\$33,202	\$30,000	\$100,000	\$4,200	



	Gra	duates		Annua	l salary	
By Job Function	Number	Percent	Mean	Median	High	Low
Consulting	119	35%	\$138,577	\$140,000	\$170,000	\$91,000
Finance	68	20%	\$124,335	\$125,000	\$160,000	\$75,000
Corporate Finance	18	5%	\$122,500	\$120,000	\$155,000	\$105,000
Investment Banking	38	11%	\$128,816	\$125,000	\$160,000	\$100,000
Portfolio Management/Buyside Research	1	< 1%				
Private Equity Analyst/Venture Capitalist	5	2%	\$105,000	\$110,000	\$125,000	\$75,000
Private Wealth Management	2	1%				
Sales & Trading	1	< 1%				
Other Finance	3	1%				
General Management	72	21%	\$121,192	\$125,000	\$180,000	\$73,125
Business Development	10	3%	\$121,700	\$117,500	\$175,000	\$100,000
General/ General Management	10	3%	\$117,000	\$118,500	\$180,000	\$78,000
Internal Consulting/Corporate Strategy	14	4%	\$121,872	\$125,000	\$150,000	\$90,000
Project Management	5	2%	\$126,000	\$127,000	\$130,000	\$120,000
Other General Management	16	5%	\$130,367	\$130,000	\$150,000	\$104,000
Rotational/Leadership Dev. Program	17	5%	\$113,613	\$120,000	\$130,000	\$73,125
Human Resources	2	1%				
Marketing	60	18%	\$121,161	\$117,000	\$163,000	\$50,000
Brand Management	14	4%	\$109,643	\$107,500	\$135,000	\$100,000
General Marketing	12	4%	\$118,292	\$115,000	\$130,000	\$114,000
Other Marketing	3	1%				
Product Development/Innovation	4	1%	\$127,000	\$128,000	\$132,000	\$120,000
Product Management	23	7%	\$130,304	\$130,000	\$163,000	\$110,000
Sales	4	1%				
Operations / Supply Chain	11	3%	\$121,818	\$120,000	\$135,000	\$105,000
Other	6	2%	\$125,075	\$121,000	\$190,000	\$88,450

Percentages based on the number of graduates who indicated job function when reporting accepted employment.



D. L. L. L.	Gra	duates		Annua	l salary	
By Industry	Number	Percent	Mean	Median	High	Low
Consulting	109	32%	\$140,300	\$140,000	\$170,000	\$93,000
Energy	1	<1%				
Healthcare	2	1%				
Human Capital	2	1%				
Strategy	38	11%	\$142,321	\$145,000	\$170,000	\$100,000
Technology	7	2%	\$139,833	\$140,000	\$147,000	\$135,000
Other Consulting	59	17%	\$140,122	\$147,000	\$152,500	\$93,000
Consumer Goods	18	5%	\$107,111	\$107,500	\$120,000	\$78,000
Beverages / Food	7	2%	\$107,143	\$105,000	\$120,000	\$100,000
Other Consumer Goods	11	3%	\$107,091	\$110,000	\$115,000	\$78,000
Energy	4	1%	\$126,375	\$127,500	\$130,500	\$120,000
Power Generation	2	1%				
Oil / Gas	2	1%				
Finance	54	16%	\$124,767	\$125,000	\$180,000	\$50,000
Financial Services	48	14%	\$124,607	\$125,000	\$160,000	\$50,000
Private Equity/Venture Capital	4	1%				
Other Finance	2	1%				
Government	2	1%				
Health	30	9%	\$120,110	\$123,650	\$150,000	\$100,000
Biotechnology	3	1%				
Healthcare IT / Informatics	1	< 1%				
Medical Devices	3	1%				
Pharma	7	2%	\$116,900	\$115,000	\$125,000	\$100,000
Providers & Services	8	2%	\$125,000	\$125,000	\$140,000	\$110,000
Other Health	8	2%	\$113,750	\$111,000	\$125,000	\$105,000



D. Lada da Assalla ad	Gra	duates		Annua	l salary	
By Industry (continued)	Number	Percent	Mean	Median	High	Low
Insurance	2	1%				
Legal Services	1	1%				
Manufacturing	6	2%	\$116,118	\$115,004	\$120,000	\$115,000
Real Estate	2	1%				
Retail	9	3%	\$111,556	\$115,000	\$135,000	\$90,000
Social & Environmental Impact	3	1%				
Economic/Community Development	1	1%				
Education	1	1%				
Other Social Impact	1	1%				
Technology	94	28%	\$127,335	\$130,000	\$175,000	\$77,000
Equipment/Hardware/ Networking	15	4%	\$123,533	\$126,500	\$140,000	\$104,000
Internet Services/ E-Commerce	39	11%	\$128,038	\$130,000	\$148,000	\$77,000
Software & Applications	28	8%	\$126,556	\$123,000	\$175,000	\$85,000
Telecommunications	7	2%	\$133,571	\$120,000	\$163,000	\$115,000
Other Technology	5	2%	\$129,250	\$130,000	\$132,000	\$125,000
Transportation - Airlines	4	1%	\$108,250	\$110,000	\$110,000	\$103,000
Other	1	< 1%				

Percentages based on the number of graduates who indicated industry when reporting accepted employment.

D. Hadamada da Mata	Graduates		Annual salary				
By Undergraduate Major	Number	Percent	Mean	Median	High	Low	
Technical	86	24%	\$127,456	\$130,000	\$163,000	\$50,000	
Business	112	31%	\$124,797	\$125,000	\$175,000	\$75,000	
Other	162	45%	\$130,197	\$126,500	\$190,000	\$79,100	

Percentages based on the number of graduates who indicated undergraduate major when reporting accepted employment.



	Graduates		Annual salary				
By World Region	Number	Percent	Mean	Median	High	Low	
Asia	10	3%	\$110,946	\$123,636	\$160,000	\$50,000	
Africa	1	1%					
Latin America and the Caribbean	12	4%	\$103,635	\$105,250	\$120,000	\$73,125	
Europe	4	1%	\$118,250	\$124,750	\$130,500	\$93,000	
North America	313	92%	\$129,422	\$129,500	\$190,000	\$75,000	

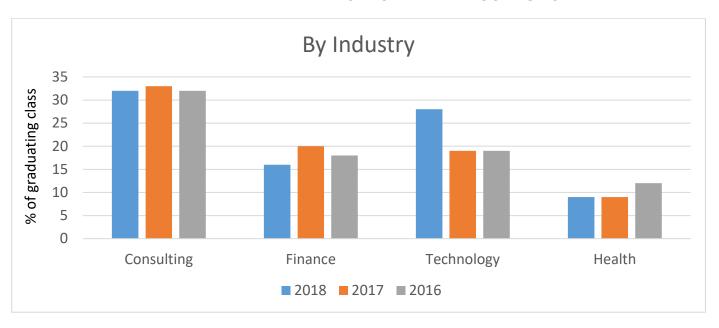
	Graduates		Annual salary				
By North American Region	Number	Percent	Mean	Median	High	Low	
U.S. Mid-Atlantic	28	9%	\$127,168	\$125,000	\$152,500	\$88,450	
U.S. Midwest	27	9%	\$126,860	\$120,000	\$170,000	\$100,000	
U.S. Northeast	77	25%	\$132,264	\$130,000	\$190,000	\$100,000	
U.S. South	64	20%	\$127,363	\$125,000	\$180,000	\$75,000	
U.S. Southwest	22	7%	\$122,000	\$120,000	\$152,000	\$104,000	
U.S. West	93	30%	\$132,054	\$130,000	\$170,000	\$100,000	
Canada	2	1%					

Percentages of both tables above based on the number of graduates who indicated geography when reporting accepted employment.

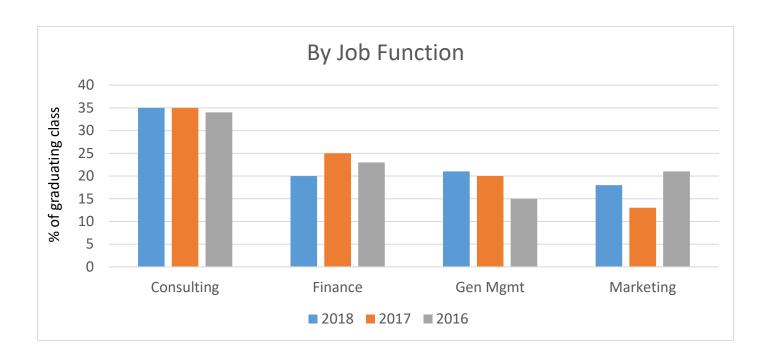
D. Varus of Brian Francisco	Graduates		Annual salary				
By Years of Prior Experience	Number	Percent	Mean	Median	High	Low	
One year or less	2	1%					
More than 1 year, up to 3 years	15	4%	\$132,733	\$130,000	\$152,500	\$100,000	
More than 3 years, up to 5 years	138	41%	\$128,002	\$125,000	\$170,000	\$75,000	
More than 5 years	186	55%	\$127,144	\$125,000	\$180,000	\$50,000	



THREE-YEAR TRENDS: FULL-TIME POSITIONS



In an increasingly diverse MBA employment marketplace, our presence in key industries and job functions remains strong.





	Class of 201	8 (Full-Time)	Class of 2019	Class of 2019 (Internships)		
Sources of employment	Number	Percent	Number	Percent		
Total School-Facilitated Activities	246	83%	280	82%		
From a summer 2017 internship (full-time only) ¹	77	26%	N/A			
Scheduled interviews	129	43%	186	54%		
Job postings	15	5%	53	15%		
Other Fuqua source or event	25	8%	41	12%		
Total Graduate-Facilitated Activities	51	17%	64	19%		
From a summer 2017 internship (full-time only) ¹	15	5%	N,	/A		
Family, friends outside school	6	2%	12	3%		
Job posting	8	3%	22	6%		
Other source or event	22	7%	30	9%		

Percentages based on the number of respondents who indicated job offer source when reporting accepted employment.

CLASS OF 2019 INTERNSHIP DATA

On pages 8 - 12, you will see monthly compensation information for Class of 2018 interns. This data is in U.S. dollar equivalents and self-reported by students. To protect privacy, salaries are not reported when there are less than four usable data points, the number is less than one percent of the reporting population, or when all salaries in the category are equal.

Monthlycolony	Reporting I	pase salary	Maan	Madian	Himb	Low	
Monthly salary	Number	Percent	Mean	Median	High		
With permanent U.S. work authorization	257	98%	\$8,307	\$8,000	\$12,500	\$1,000	
Without permanent U.S. work authorization	111	93%	\$7,580	\$8,000	\$14,200	\$400	
All interns reporting salary	368 96%		\$8,088	\$8,000	\$14,200	\$400	

20% of interns reported receiving a signing bonus with a mean of \$4,361 and a median of \$3,000.

¹ Differentiated by the original source of the internship, whether school- or graduate-facilitated.



	In	terns		Monthl	y salary	
By Job Function	Number	Percent	Mean	Median	High	Low
Consulting	91	24%	\$9,769	\$11,000	\$14,200	\$1,200
Finance	104	27%	\$8,688	\$10,000	\$12,500	\$400
Corporate Finance	30	8%	\$7,438	\$8,000	\$10,417	\$2,000
Investment Banking	48	13%	\$10,272	\$10,416	\$12,500	\$4,600
Portfolio Management/Buyside Research	1	< 1%				
Private Equity Analyst/Venture Capitalist	12	3%	\$4,598	\$5,200	\$8,333	\$400
Private Wealth Management	7	2%	\$9,838	\$10,416	\$10,417	\$7,000
Research / Sellside	1	< 1%				
Sales & Trading	1	< 1%				
Other Finance	4	1%	\$8,389	\$9,278	\$12,000	\$3,000
General Management	74	20%	\$7,247	\$7,614	\$12,000	\$1,200
Business Development	10	3%	\$6,848	\$7,614	\$9,425	\$2,800
General - General Management	3	1%				
Internal Consulting/Corporate Strategy	28	7%	\$7,064	\$7,550	\$12,000	\$1,200
Project Management	5	1%	\$6,902	\$8,600	\$10,000	\$1,950
Rotational/Leadership Dev. Program	16	4%	\$8,387	\$8,200	\$10,417	\$7,385
Other General Management	12	3%	\$6,702	\$6,540	\$8,600	\$5,200
Marketing	69	18%	\$6,646	\$6,860	\$9,000	\$1,000
Brand Management	22	6%	\$6,723	\$6,472	\$8,800	\$4,850
General Marketing	18	5%	\$6,494	\$7,396	\$8,600	\$1,000
Product Management	15	4%	\$7,100	\$7,400	\$9,000	\$4,000
Sales	5	1%	\$5,772	\$7,400	\$7,800	\$1,160
Other Marketing	9	2%	\$6,506	\$7,603	\$8,800	\$1,444
Operations / Supply Chain	20	5%	\$7,111	\$8,000	\$10,000	\$3,500
Other	13	3%	\$6,320	\$7,000	\$8,700	\$2,700

Percentages based on the number of interns who indicated job function when reporting accepted employment.



De la destace	In	terns		Monthl	y salary	
By Industry	Number	Percent	Mean	Median	High	Low
Consulting	75	20%	\$10,313	\$11,250	\$14,200	\$2,500
Healthcare	4	1%	\$6,979	\$6,875	\$11,667	\$2,500
Human Capital	2	1%				
Strategy	23	6%	\$10,754	\$11,200	\$14,200	\$2,600
Technology	5	1%	\$7,484	\$5,500	\$10,760	\$5,000
Other Consulting	41	11%	\$10,702	\$11,500	\$12,500	\$2,800
Consumer Goods	33	9%	\$6,705	\$6,500	\$10,000	\$1,000
Beverages / Food	12	3%	\$6,127	\$6,500	\$10,000	\$1,000
Electronics	1	< 1%				
Household / Personal	3	1%				
Other Consumer Goods	17	5%	\$6,895	\$6,400	\$9,833	\$4,000
Energy	6	2%	\$7,631	\$7,767	\$8,556	\$6,480
Energy Finance	1	< 1%				
Oil / Gas	1	< 1%				
Power Generation	1	< 1%				
Renewables	2	1%				
Finance	81	21%	\$9,320	\$10,416	\$12,500	\$400
Asset Management/Buyside	6	2%	\$10,960	\$12,000	\$12,000	\$8,600
Financial Services	64	17%	\$9,775	\$10,416	\$12,500	\$2,000
Private Equity/Venture Capital	8	2%	\$4,679	\$5,200	\$8,910	\$400
Other Finance	3	1%				
Government	1	< 1%				
Health	36	10%	\$6,982	\$7,385	\$9,425	\$3,500
Biotechnology	6	2%	\$7,560	\$7,800	\$7,800	\$3,500
Healthcare IT / Informatics	2	< 1%				
Medical Devices	5	1%	\$7,670	\$7,691	\$9,425	\$6,400
Pharma	8	2%	\$7,123	\$7,525	\$8,800	\$3,900
Providers & Services	12	3%	\$6,594	\$7,385	\$8,000	\$4,800
Other Health	3	1%				



D. Ladaga (acada ad)	In	terns		Month	ly salary	
By Industry (continued)	Number	Percent	Mean	Median	High	Low
Hospitality/Tourism	2	1%				
Insurance	2	1%				
Manufacturing	17	5%	\$7,323	\$7,430	\$10,800	\$4,000
Automotive	2	1%				
Other Manufacturing	15	4%	\$7,491	\$7,750	\$10,800	\$4,000
Media / Entertainment	3	1%				·
Real Estate	5	1%	\$4,600	\$4,600	\$8,000	\$1,200
Retail	13	3%	\$6,303	\$6,462	\$8,650	\$4,000
Social & Environmental Impact	7	2%	\$4,648	\$5,000	\$7,000	\$1,200
Foundations/Philanthropy	1	< 1%				
Other Social Impact	6	2%	\$4,589	\$5,167	\$7,000	\$1,200
Sports	5	1%	\$2,711	\$2,950	\$3,500	\$1,444
Technology	79	21%	\$7,413	\$8,000	\$10,000	\$1,160
Equipment/Hardware/ Networking	9	2%	\$7,734	\$7,740	\$10,000	\$5,984
Internet Services/ E-Commerce	33	9%	\$7,946	\$8,000	\$8,500	\$5,600
Software & Applications	26	7%	\$6,926	\$8,300	\$9,000	\$1,160
Telecommunications	6	2%	\$6,680	\$7,000	\$7,040	\$5,600
Other Technology	5	1%	\$6,803	\$6,300	\$10,000	\$4,800
Transportation - Airlines	6	2%	\$7,305	\$7,615	\$7,900	\$5,200
Other	9	2%	\$7,694	\$8,800	\$11,000	\$2,880

Percentages based on the number of interns who indicated industry when reporting accepted employment.

By Undergraduate Major	In	terns	Monthly salary					
	Number	Percent	Mean	Median	High	Low		
Technical	84	21%	\$8,370	\$8,500	\$14,200	\$400		
Business	142	36%	\$8,064	\$8,333	\$12,500	\$1,200		
Other	169	43%	\$7,933	\$8,000	\$12,500	\$1,000		

 $Percentages\ based\ on\ the\ number\ of\ interns\ who\ indicated\ undergraduate\ major\ when\ reporting\ accepted\ employment.$



By World Region	In	terns	Monthly salary				
By World Region	Number	Percent	Mean	Median	High	Low	
Africa	1	< 1%					
Asia	14	4%	\$6,582	\$7,230	\$10,300	\$1,200	
Latin America and the Caribbean	7	2%	\$6,667	\$6,850	\$8,000	\$5,000	
Europe	2	1%					
North America	356	94%	\$8,205	\$8,000	\$14,200	\$400	

	Int	terns	Monthly salary					
By North American Region	Number	Percent	Mean	Median	High	Low		
U.S. Mid-Atlantic	21	6%	\$7,834	\$8,000	\$12,500	\$2,700		
U.S. Midwest	37	11%	\$8,758	\$7,800	\$12,500	\$1,950		
U.S. Northeast	98	28%	\$8,643	\$10,000	\$12,500	\$2,000		
U.S. South	80	23%	\$8,406	\$8,283	\$12,500	\$1,160		
U.S. Southwest	17	5%	\$8,591	\$8,000	\$14,200	\$3,100		
U.S. West	96	27%	\$7,546	\$8,000	\$12,250	\$1,000		

 $Percentages \ in \ both \ tables \ above \ based \ on \ the \ number \ of \ interns \ who \ indicated \ geography \ when \ reporting \ accepted \ employment.$

By Years of Prior Experience	Int	terns	Monthly salary				
	Number	Percent	Mean	Median	High	Low	
More than 1 year, up to 3 years	20	5%	\$8,609	\$9,050	\$12,500	\$2,700	
More than 3 years, up to 5 years	162	43%	\$8,273	\$8,000	\$14,200	\$1,200	
More than 5 years	198	52%	\$7,881	\$8,000	\$12,500	\$400	



Class of 2018 Graduates

	With permanent U.S. work authorization				Without permanent U.S. work authorization			Total MBA graduates		
	Daytime MBA	Joint degrees	Total	Daytime MBA	Joint degrees	Total	Daytime MBA	Joint degrees	Total	
Seeking employment	239	17	256	144	0	144	383	17	400	
Not seeking employment										
Company sponsored	8	0	8	12	0	12	20	0	20	
Continuing education	0	2	2	0	0	0	0	2	2	
Postponing job search	2	0	2	0	0	0	2	0	2	
Starting a new business	6	0	6	0	0	0	6	0	6	
Not seeking for other reasons	0	0	0	1	0	1	1	0	1	
Total not seeking employment	16	2	18	13	0	13	29	2	31	
No information available	5	3	8	6	0	6	11	3	14	
Total graduates	260	22	282	163	0	163	423	22	445	

Class of 2019 Interns

	With permanent U.S. work authorization				Without permanent U.S. work authorization			Total MBA graduates		
	Daytime MBA	Joint degrees	Total	Daytime MBA	Joint degrees	Total	Daytime MBA	Joint degrees	Total	
Seeking employment	299	13	312	116	0	116	415	13	428	
Not seeking employment										
Company sponsored	4	0	4	1	0	1	5	0	5	
Continuing education	3	1	4	1	0	1	4	1	5	
Postponing job search	0	0	0	1	0	1	1	0	1	
Starting a new business	0	0	0	0	0	0	0	0	0	
Not seeking for other reasons	0	0	0	0	0	0	0	0	0	
Total not seeking employment	7	1	8	3	0	3	10	1	11	
No information available	1	0	1	4	0	4	5	0	5	
Total students	307	14	321	123	0	123	430	14	444	



Employers hiring at least one Duke MBA graduate or intern in 2017 - 2018

@WalmartLabs **BNP Paribas Deloitte Tohmatsu Consulting**

3M **Boeing Company Delta Air Lines Booz & Company** Deutsche Bank A.T. Kearney

ABB **Booz Allen Hamilton Dimensional Fund Advisors**

Abbott **Boston Scientific Asia Pacific Discover Financial Services**

Accenture LLP **Boston Scientific Corporation** Dow Chemical Company, The

Adobe Systems Inc. DuPont Bridgewater Associates, Inc.

E & J Gallo Winery AlixPartners Bridgewater Associates, LP

Allstate Insurance Co. Brigham and Women's Hospital Eli Lilly and Company

Alpine Investors - Portfolio Bristol-Myers Squibb **Emerson Electric**

Company **BroadVail Capital Partners** Equinix, Inc. Alvarez & Marsal

Cain Brothers & Company, LLC Ernst & Young Amazon

Campbell Soup Company Evercore Ambey Brazil

Cardinal Health **Exelon Corporation American Airlines**

CBRE ExxonMobil Corporation American Express Company

Cencosud SA Facebook Amgen, Inc.

Federal Bureau of Investigation Centra Anheuser-Busch InBev

Chevron Corporation Federal Energy Regulatory

Apple, Inc. Commission

CIGNA Corporation Federal Reserve Bank of NY **Applied Materials**

Cisco Systems Arconic **Fidelity Investments**

Citi AstraZeneca FSG

Citigroup AT&T Gartner

Clorox Company, The Athena's Compass GE

Coca-Cola Company, The Bain & Company Genentech

Credit Suisse Bank of America Merrill General Mills

Ctrip.com International Ltd. **General Motors Company** Barclays

CVS Health GlaxoSmithKline (GSK)

Bayer **Danaher Corporation**

Glenfarne Group BCG (The Boston Consulting DaVita

Group) Global Focus - Wipro Technologies BD

Dell, Inc. Goldman Sachs

Bill & Melinda Gates Deloitte Google, Inc. Foundation, The

Deloitte & Touche LLP Bimbo Bakeries USA Harris Williams & Co.

Deloitte Corporate Finance LLC BlackArch Partners **HD Supply**

Deloitte Services LP **Blizzard Entertainment**

Lynch

KPMG LLP



Hershey Company, The Prudential

Hines LORD Corporation PwC

Honeywell International, Inc.

Lowe's Companies, Inc.

(PricewaterhouseCoopers

Rank Corneration Qualtrics

Huron Consulting Group Macquarie Capital RBC Bank

RBC Bank

IRM Corneration Madican Square Garden RBC Capital Markets

IBM Corporation Madison Square Garden
Company, The

Innovations in Healthcare (Formerly IPIHD)

Major League Baseball

Reckitt Benckiser

Inspiring Capital Red Hat Inc.

Marriott International

Intel Corporation Red Ventures Inc.

Mars, Incorporated

Intuit Inc. REDF Marsh & McLennan

Intuitive Surgical Companies, Inc. Redwoods Group, The

IQVIA MasterCard Reynolds American Inc.

Itau Unibanco McKesson Corporation Royal Caribbean Cruises, Ltd.

J.P. Morgan McKinsey & Company salesforce.com

J.P. Morgan Asia Pacific Samsung Research America

Jabil Inc. Medtronic SAP America, Inc.

JBG Companies, The Microsoft Corporation ScottMadden, Inc.

JELD-WEN, inc MillerCoors Siemens Corporation

John Deere Modern Energy Simon-Kucher & Partners

Johnson & Johnson

Moelis & Company

SJF Ventures

K12 Inc. Morgan Stanley SK Group

Kaiser Permanente National Grid SBTDC

 Kelloggs
 National Park Service in partnership with Inspiring
 Southern California Edison

KIPP DC Capital Southern Power

NextEra Energy, Inc.

New York Life Insurance

Koch Industries Splunk Inc.

Koch Industries Company Splunk Inc.

Kraft Heinz Company, The Nike SunTrust Robinson Humphrey

L'Oreal Nissan North America T-Mobile USA

L.E.K. Consulting Novartis Tata Consultancy Services, Ltd.

Laboratory Corporation of America One Better Ventures Tencent

Lazard & Co. GmbH P&G (Procter & Gamble) Tesla

Lenovo Group Limited Panda Restaurant Group, Inc. The Alexander Group

 Liberty Mutual
 PepsiCo
 The Conservation Fund

 Lincoln International
 Pfizer, Inc.
 The Context Network

LinkedIn Piper Jaffray & Co. The Wonderful Company

Starbucks Coffee Company



TripAdvisor	
Uber Technologies	
UBS Investment Bank	
UBS Securities LLC	
UCLA Health	
Ulupono Initiative	
Under Armour	
United Surgical Partners International	
UnitedHealth Group	
UnitedHealthcare	
Unitus Capital	
Verizon Wireless	
VF Corporation	
Vipshop, NYSE: VIPS	
Visa Inc.	
VMware Inc.	
Vulcan Materials Company	
Walmart	
Wayfair	
Wells Fargo Securities	
Wilson Perumal & Company	/
Wipro Ltd	
Zillow	
Zoox	
ZS Associates	

Thomson Reuters

Triangle Insights Group