



Duke University’s Fuqua School of Business is pleased to present the following employment information for its graduating Class of 2019 and intern Class of 2020. We hope you will find value in learning about the full-time positions and summer internships accepted by our Daytime MBA students in 2018 – 2019 and the premier organizations that hire them.

If we can answer any questions or help you with your talent needs, please contact the Career Management Center (CMC) at cmc-info@duke.edu or +1 (919) 660-7810.

TOP EMPLOYERS

These 59 diverse employers hired three or more Duke MBA interns or graduates in 2018 – 2019. McKinsey ranked as Fuqua’s #1 employer by total number of hires at 45, and Amazon (38), BCG (37), Microsoft (23), Dell (18), and Google (18) secured spots in the top five.

A.T. Kearney	Corning Incorporated	Goldman Sachs	One Better Ventures
Accenture LLP	Credit Suisse	Google, Inc.	Optum
Adobe Systems Inc.	Danaher Corporation	Hershey Company, The	Procter & Gamble
Amazon	DaVita	IBM Corporation	PepsiCo
America Airlines	Dell, Inc.	IQVIA	Pfizer, Inc.
Amgen, Inc.	Deloitte	JPMorgan Chase & Co.	Prudential
Apple, Inc.	Deloitte & Touche LLP	L.E.K. Consulting	PwC (PricewaterhouseCoopersLLP)
Bain & Company	Deloitte Corporate Finance LLC	Liberty Mutual	Sanofi Genzyme
Bank of America	Deloitte Services LP	Marriott International	UBS Investment Bank
Barclays	Delta Air Lines	Mars, Incorporated	Vanguard
Boston Consulting Group, The (BCG)	Eli Lilly and Company	McKinsey & Company	Visa Inc.
Bill & Melinda Gates Foundation, The	Ernst & Young	Medtronic	Walmart
Chewy	ExxonMobil Corporation	Microsoft Corporation	Wells Fargo
Cisco Systems	EY-Parthenon	Morgan Stanley	ZS Associates
Citigroup	General Motors Company	Nike	

Please see Appendix for a complete list of employers hiring Duke MBAs in 2018 – 2019.

CLASS OF 2019 FULL-TIME EMPLOYMENT DATA

Timing of job offers and acceptances	Total	By graduation		Between graduation and 3 months out		Total	
		Number	Percent	Number	Percent	Number	Percent
Timing of first job offers	392	330	84%	49	13%	379	97%
Timing of job acceptances		326	83%	45	11%	371	95%

On pages 2 – 6, you will see full-time compensation information for Class of 2019 graduates. This data is based on acceptances by three months post-graduation, in U.S. dollar equivalents, and self-reported by students. To protect privacy, salaries are not reported when there are less than four usable data points, the number is less than one percent of the reporting population, or when all salaries in the category are equal.

Annual base salary	Reporting base salary		Mean	Median	High	Low
	Number	Percent				
With permanent U.S. work authorization	231	95%	\$138,715	\$140,000	\$325,000	\$50,000
Without permanent U.S. work authorization	95	86%	\$127,329	\$130,500	\$165,000	\$45,000
All graduates reporting salary	326	92%	\$135,397	\$135,725	\$325,000	\$45,000

Signing bonus	Reporting signing bonus		Mean	Median	High	Low
	Number	Percent				
With permanent U.S. work authorization	193	84%	\$32,769	\$30,000	\$150,000	\$4,000
Without permanent U.S. work authorization	64	67%	\$31,995	\$30,000	\$75,000	\$4,000
All graduates reporting signing bonus	257	79%	\$32,577	\$30,000	\$150,000	\$4,000

DUKE MBA EMPLOYMENT REPORT 2018 – 2019



By Job Function	Graduates		Annual salary			
	Number	Percent	Mean	Median	High	Low
Consulting	121	34%	\$149,970	\$150,000	\$180,000	\$85,000
Finance	81	23%	\$135,999	\$150,000	\$325,000	\$70,000
Corporate Finance	27	8%	\$114,210	\$118,000	135,000	\$70,000
Investment Banking	39	11%	\$149,605	\$150,000	\$160,000	\$125,000
Portfolio Management/Buyside Research	2	< 1%				
Private Equity Analyst/Venture Capitalist	4	1%	\$166,250	\$120,000	\$325,000	\$100,000
Private Wealth Management	2	< 1%				
Sales & Trading	1	< 1%				
Research/ Sellside	1	< 1%				
Other Finance	5	1%				
General Management	74	21%	\$123,273	\$125,000	\$170,000	\$50,000
Business Development	10	3%	\$116,300	\$117,500	\$156,000	\$70,000
General/ General Management	10	3%	\$110,000	\$120,000	\$140,000	\$50,000
Internal Consulting/Corporate Strategy	13	4%	\$131,909	\$125,000	\$170,000	\$90,000
Project Management	5	1%				
Other General Management	14	4%	\$129,321	\$133,500	\$155,000	\$100,000
Rotational/Leadership Dev. Program	22	6%	\$124,990	\$125,000	\$140,000	\$110,000
Marketing	51	14%	\$120,772	\$123,500	\$155,000	\$45,000
Brand Management	11	3%	\$112,000	\$110,000	\$135,450	\$105,000
General Marketing	7	2%	\$110,000	\$115,000	\$150,000	\$45,000
Other Marketing	3	< 1%				
Product Development/Innovation	2	< 1%				
Product Management	22	6%	\$128,017	\$131,000	\$155,000	\$100,000
Sales	5	1%	\$123,600	\$118,000	\$145,000	\$104,000
Operations / Supply Chain	7	2%	\$124,500	\$127,500	\$140,000	\$92,000
CSR/Sustainability	2	< 1%				
Fundraising / Development	2	< 1%				
Other	12	3%	\$124,273	\$130,000	\$140,000	\$102,000

Percentages based on the number of graduates who indicated job function when reporting accepted employment.

By Industry	Graduates		Annual salary			
	Number	Percent	Mean	Median	High	Low
Consulting	112	32%	\$150,986	\$150,500	\$180,000	\$85,000
Healthcare	6	2%	\$140,000	\$145,000	\$150,000	\$85,000
Human Capital	4	1%	\$140,000	\$140,000	\$140,000	\$140,000
Strategy	31	9%	\$149,452	\$150,000	\$170,000	\$100,000
Technology	3	< 1%				
Other Consulting	68	19%	\$153,362	\$165,000	\$180,000	\$85,000
Consumer Goods	17	5%	\$116,585	\$115,000	\$135,450	\$105,000
Beverages / Food	4	1%	\$122,500	\$120,000	\$135,000	\$115,000
Luxury Goods	1	< 1%				
Other Consumer Goods	12	3%	\$115,163	\$111,750	\$135,450	\$105,000
Energy	4	1%				
Renewables	2	< 1%				
Oil / Gas	2	< 1%				
Finance	69	20%	\$143,235	\$150,000	\$325,000	\$90,000
Financial Services	59	17%	\$141,345	\$150,000	\$160,000	\$90,000
Private Equity/Venture Capital	3	< 1%				
Other Finance	5	1%	\$134,000	\$150,000	\$150,000	\$100,000
Hospitality/ Tourism	3	< 1%				
Health	29	8%	\$116,620	\$118,008	\$130,000	\$97,500
Biotechnology	3	< 1%				
Medical Devices	6	2%	\$117,083	\$120,000	\$124,000	\$100,000
Pharma	9	3%	\$114,439	\$115,000	\$130,000	\$97,500
Providers & Services	8	2%	\$120,938	\$125,000	\$130,000	\$102,500
Other Health	3	< 1%				

By Industry (continued)	Graduates		Annual salary			
	Number	Percent	Mean	Median	High	Low
Media / Entertainment	2	< 1%				
Sports	4	1%	\$97,500	\$105,000	\$135,000	\$90,000
Manufacturing	10	3%	\$127,564	\$125,416	\$150,000	\$100,000
Automotive	2	< 1%				
Other Manufacturing	8	2%	\$132,604	\$132,916	\$150,000	\$120,000
Real Estate	3	< 1%				
Retail	11	3%	\$115,909	\$115,000	\$135,000	\$90,000
Social & Environmental Impact	2	< 1%				
Economic/Community Development	1	< 1%				
Foundations / Philanthropy	1	< 1%				
Technology	80	23%	\$127,389	\$130,250	\$170,000	\$45,000
Equipment/Hardware/ Networking	16	5%	\$132,833	\$131,500	\$140,000	\$120,000
Internet Services/ E-Commerce	38	11%	\$122,396	\$130,000	\$155,000	\$45,000
Software & Applications	17	5%	\$130,264	\$130,000	\$170,000	\$95,000
Telecommunications	1	< 1%				
Other Technology	8	2%	\$127,429	\$130,000	\$140,000	\$105,000
Transportation - Airlines	3	< 1%				
Other	3	< 1%				

Percentages based on the number of graduates who indicated industry when reporting accepted employment.

By Undergraduate Major	Graduates		Annual Salary			
	Number	Percent	Mean	Median	High	Low
Technical	81	22%	\$138,344	\$140,000	\$165,000	\$45,000
Business	134	36%	\$133,046	\$133,500	\$325,000	\$50,000
Other	157	42%	\$135,307	\$140,000	\$170,000	\$80,000

Percentages based on the number of graduates who indicated undergraduate major when reporting accepted employment.



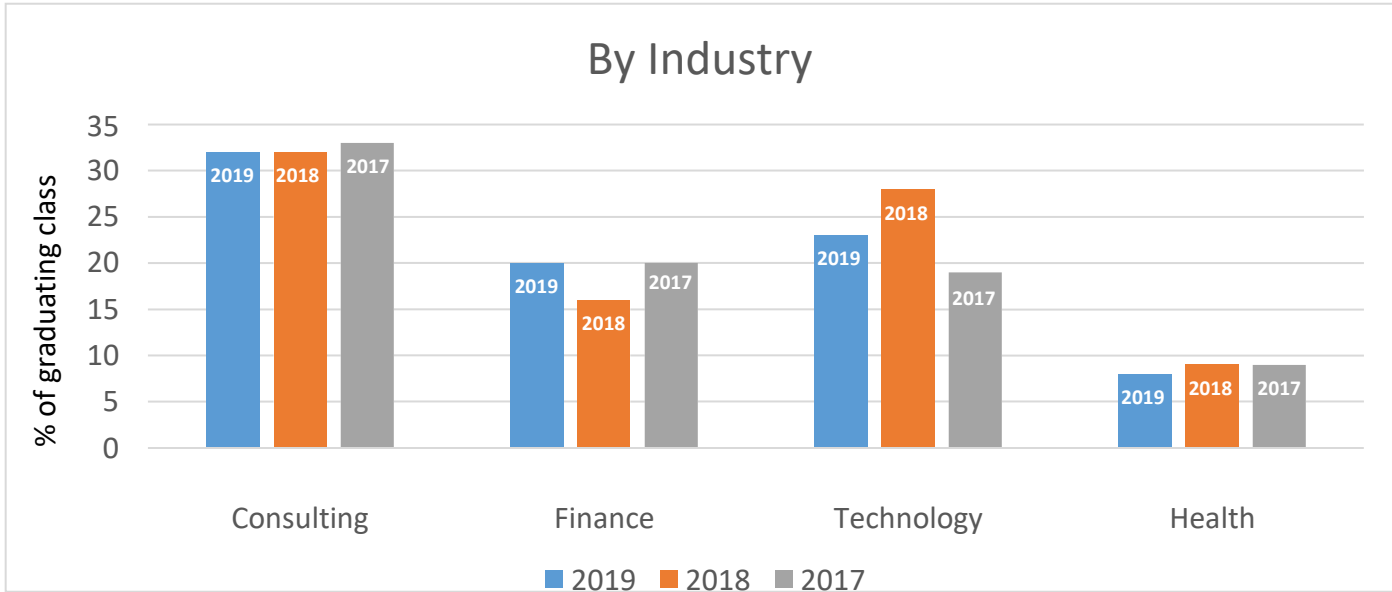
By World Region	Graduates		Annual salary			
	Number	Percent	Mean	Median	High	Low
Asia	18	5%	\$110,037	\$110,000	\$156,000	\$78,261
Africa	0	0				
Latin America and the Caribbean	9	3%	\$90,125	\$93,000	\$120,000	\$45,000
Europe	1	< 1%				
North America	321	91%	\$138,041	\$140,000	\$325,000	\$50,000

Percentages based on the number of graduates who indicated world region when reporting accepted employment.

By North American Region	Graduates		Annual salary			
	Number	Percent	Mean	Median	High	Low
U.S. Mid-Atlantic	21	6%	\$128,810	\$130,000	\$158,000	\$95,000
U.S. Midwest	40	11%	\$132,863	\$125,832	\$165,000	\$50,000
U.S. Northeast	76	22%	\$140,785	\$150,000	\$165,000	\$88,000
U.S. South	60	17%	\$142,179	\$150,000	\$170,000	\$90,000
U.S. Southwest	32	9%	\$137,226	\$131,500	\$165,000	\$92,000
U.S. West	88	25%	\$139,596	\$135,500	\$325,000	\$102,000
Canada	1	< 1%				

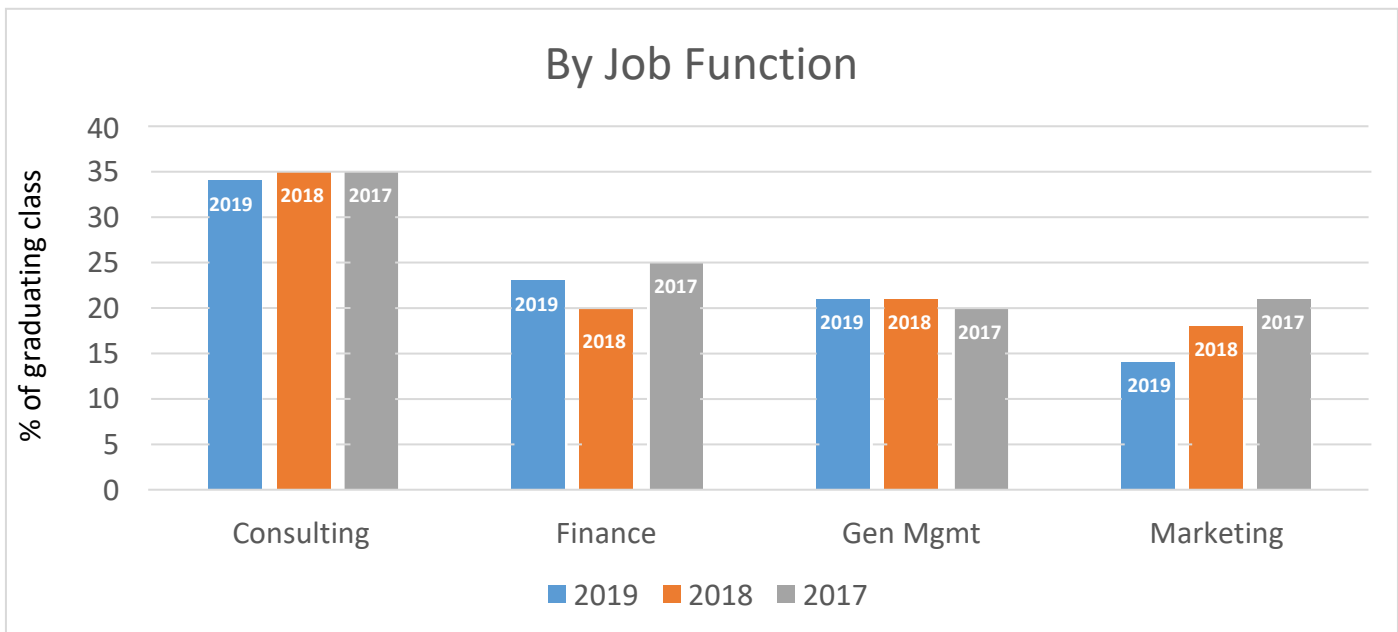
By Years of Prior Experience	Graduates		Annual salary			
	Number	Percent	Mean	Median	High	Low
More than 1 year, up to 3 years	14	4%	\$142,858	\$150,000	\$165,000	\$109,700
More than 3 years, up to 5 years	150	42%	\$133,932	\$135,000	\$170,000	\$45,000
More than 5 years	190	54%	\$136,010	\$137,500	\$325,000	\$70,000

Percentages based on the number of graduates who indicated by years of experience when reporting accepted employment.



THREE-YEAR TRENDS: FULL-TIME POSITIONS

*In an increasingly diverse MBA employment marketplace,
our presence in key industries and job functions remains strong.*



Sources of employment	Class of 2019 (Full-Time)		Class of 2020 (Internships)	
	Number	Percent	Number	Percent
School-Facilitated Activities	183	73%	303	87%
Student-Facilitated Activities	67	27%	44	13%

Percentages based on the number of graduates and interns who indicated job offer source when reporting accepted employment.

CLASS OF 2020 INTERNSHIP DATA

On pages 8 - 12, you will see monthly compensation information for Class of 2018 interns. This data is in U.S. dollar equivalents and self-reported by students. To protect privacy, salaries are not reported when there are less than four usable data points, the number is less than one percent of the reporting population, or when all salaries in the category are equal.

Monthly salary	Reporting base salary		Mean	Median	High	Low
	Number	Percent				
With permanent U.S. work authorization	270	98%	\$8,731	\$8,333	\$13,750	\$1,000
Without permanent U.S. work authorization	96	99%	\$7,764	\$8,000	\$13,750	\$400
All interns reporting salary	366	98%	\$8,477	\$8,300	\$13,750	\$400

16% of interns reported receiving a signing bonus with a mean of \$5,714 and a median of \$5,000.

By Job Function	Interns		Monthly salary			
	Number	Percent	Mean	Median	High	Low
Consulting	90	24%	\$10,836	\$12,000	\$13,750	\$2,625
Finance	81	22%	\$9,531	\$9,084	\$12,500	\$400
Corporate Finance	28	8%	\$7,699	\$8,174	\$9,500	\$1,000
Investment Banking	32	9%	\$11,660	\$12,500	\$12,500	\$1,250
Portfolio Management/Buyside Research	4	1%				
Private Equity Analyst/Venture Capitalist	9	2%	\$9,942	\$4,000	\$5,000	\$4,000
Private Wealth Management	3	< 1%				
Research /Sellside	1	< 1%				
Other Finance	4	1%				
General Management	91	25%	\$8,261	\$8,000	\$7,200	\$6,000
Business Development	8	2%	\$13,470	\$7,000	\$7,200	\$2,800
General - General Management	9	2%	\$7,481	\$8,000	\$12,500	\$1,750
Internal Consulting/Corporate Strategy	36	10%	\$7,245	\$7,900	\$10,000	\$6,000
Project Management	4	1%	\$7,314	\$8,583	\$9,208	\$2,880
Rotational/Leadership Dev. Program	20	5%	\$8,427	\$8,650	\$10,417	\$5,208
Other General Management	13	4%	\$8,026	\$8,250	\$10,200	\$5,000
Marketing	64	17%	\$7,723	\$7,616	\$10,200	\$1,500
Brand Management	17	5%	\$7,629	\$7,000	\$8,000	\$2,400
General Marketing	9	2%	\$7,430	\$8,000	\$9,300	\$3,500
Product Management	21	6%	\$8,221	\$8,300	\$10,200	\$1,500
Sales	4	1%	\$7,613	\$7,900	\$8,650	\$6,000
Other Marketing	7	2%	\$7,986	\$8,000	\$9,167	\$5,984
Operations / Supply Chain	14	4%	\$8,192	\$8,600	\$10,000	\$5,766
Other	18	5%	\$6,109	\$6,720	\$9,000	\$2,000

Percentages based on the number of graduates who indicated job function when reporting accepted employment.

By Industry	Interns		Monthly salary			
	Number	Percent	Mean	Median	High	Low
Consulting	77	21%	\$11,572	\$12,200	\$13,750	\$2,885
Energy	1	< 1%				
Healthcare	1	< 1%				
Human Capital	3	< 1%				
Strategy	21	6%	\$10,766	\$11,200	\$13,750	\$2,885
Technology	1	< 1%				
Other Consulting	50	13%	\$12,049	\$13,000	\$13,750	\$4,000
Consumer Goods	20	5%	\$6,967	\$7,200	\$10,000	\$3,500
Beverages / Food	6	2%	\$7,461	\$6,900	\$10,000	\$6,045
Household / Personal	1	< 1%				
Other Consumer Goods	13	4%	\$7,103	\$7,616	\$8,000	\$3,808
Energy	8	2%	\$7,735	\$8,629	\$12,500	\$1,000
Energy Finance	1	< 1%				
Oil / Gas	4	1%	\$8,388	\$8,925	\$9,000	\$6,700
Utility Services (Electric/Water/ etc.)	1	< 1%				
Renewables	2	< 1%				
Finance	63	17%	\$10,322	\$11,000	\$12,501	\$4000
Asset Management/Buyside	5	1%	\$8,458	\$8,917	\$11,000	\$5,000
Financial Services	45	12%	\$10,603	\$12,500	\$12,500	\$1250
Private Equity/Venture Capital	8	2%	\$10,620	\$4,000	\$8,000	\$4000
Other Finance	5	1%	\$8,872	\$8,320	\$12,501	\$4,000
Government	1	< 1%				
Health	40	11%	\$7,643	\$7,870	\$10,000	\$1,500
Biotechnology	9	2%	\$6,960	\$6,880	\$8,333	\$6,000
Healthcare IT / Informatics	2	< 1%				
Medical Devices	8	2%	\$9,423	\$8,317	\$8,500	\$5,208
Pharma	9	2%	\$7,899	\$8,000	\$10,000	\$5,000
Providers & Services	10	3%	\$8,134	\$8,000	\$9,778	\$7,000
Other Health	2	< 1%				

By Industry (continued)	Interns		Monthly salary			
	Number	Percent	Mean	Median	High	Low
Hospitality/Tourism	3	< 1%				
Insurance	5	1%	\$7,059	\$8,400	\$8,896	\$4,200
Manufacturing	12	3%	\$7,829	\$7,594	\$9,600	\$6,720
Automotive	6	2%	\$7,433	\$7,500	\$8,100	\$6,720
Other Manufacturing	6	2%	\$8,225	\$8,170	\$9,600	\$6,720
Media / Entertainment	4	1%	\$4,555	\$4,160	\$7,500	\$2,400
Real Estate	2	< 1%				
Retail	15	4%	\$6,395	\$7,000	\$8,000	\$1,750
Social & Environmental Impact	8	2%	\$3,788	\$2,840	\$7,000	\$2,000
Economic / Community Development	1	< 1%				
Education	2	< 1%				
Other Social Impact	5	1%	\$4,445	\$2,800	\$7,000	\$2,625
Sports	2	1%				
Technology	103	28%	\$7,684	\$8,000	\$10,200	\$6,000
Equipment/Hardware/ Networking	15	4%	\$6,921	\$6,000	\$10,000	\$6,000
Internet Services/ E-Commerce	39	11%	\$8,339	\$8,934	\$10,200	\$4,800
Software & Applications	34	9%	\$7,838	\$8,490	\$9,350	\$3,200
Telecommunications	4	1%	\$6,751	\$6,798	\$7,360	\$6,048
Other Technology	11	3%	\$6,189	\$7,500	\$8,350	\$2,000
Transportation	6	2%	\$7,305	\$7,858	\$8,248	\$4,000
Airlines	5	1%	\$7,793	\$8,100	\$8,248	\$6,900
Other Transportation	1	< 1%				
Other	2	< 1%				

Percentages based on the number of interns who indicated industry when reporting accepted employment.

By Undergraduate Major	Interns		Monthly salary			
	Number	Percent	Mean	Median	High	Low
Technical	71	18%	\$8,891	\$8,327	\$13,750	\$6,000
Business	131	34%	\$8,128	\$8,000	\$13,750	\$4,000
Other	188	48%	\$8,305	\$8,050	\$13,750	\$4,000

Percentages based on the number of interns who indicated undergraduate major when reporting accepted employment.

By World Region	Interns		Monthly salary			
	Number	Percent	Mean	Median	High	Low
Africa	1	< 1%				
Asia	9	2%	\$6,122	\$6,404	\$11,000	\$6,000
Latin America and the Caribbean	7	2%	\$6,129	\$5,000	\$9,500	\$2,000
European	1	< 1%				
North America	354	95%	\$8,583	\$8,320	\$13,750	\$4,000

Percentages based on the number of interns who indicated world region when reporting accepted employment.

By North American Region	Interns		Monthly salary			
	Number	Percent	Mean	Median	High	Low
U.S. Mid-Atlantic	21	6%	\$8,897	\$9,300	\$13,750	\$4,000
U.S. Midwest	47	13%	\$9,252	\$8,300	\$13,750	\$3,358
U.S. Northeast	82	22%	\$8,970	\$9,166	\$13,750	\$1,250
U.S. South	83	22%	\$8,232	\$8,000	\$13,750	\$1,500
U.S. Southwest	12	3%	\$9,618	\$8,925	\$13,750	\$5,546
U.S. West	105	28%	\$8,046	\$8,320	\$13,750	\$2,562

By Years of Prior Experience	Interns		Monthly salary			
	Number	Percent	Mean	Median	High	Low
One year or less	0	0				
More than 1 year, up to 3 years	11	3%	\$7,995	\$7,500	\$12,501	\$5,000
More than 3 years, up to 5 years	167	45%	\$8,690	\$8,500	\$13,750	\$4,000
More than 5 years	194	52%	\$8,319	\$8,000	\$13,750	\$1,250



Class of 2019 Graduates

	With permanent U.S. work authorization			Without permanent U.S. work authorization			Total MBA graduates		
	Daytime MBA	Joint degrees	Total	Daytime MBA	Joint degrees	Total	Daytime MBA	Joint degrees	Total
Seeking employment	262	6	268	130	1	131	392	7	399
Not seeking employment									
Company sponsored	12	0	12	8	0	8	20	0	20
Continuing education	2	0	2	0	0	0	2	0	2
Postponing job search	0	0	0	0	0	0	0	0	0
Starting a new business	1	0	1	0	0	0	1	0	1
Not seeking for other reasons	2	0	2	1	0	1	3	0	3
Total not seeking employment	17	0	17	9	0	9	26	0	26
No information available	3	0	3	6	0	6	9	0	9
Total graduates	282	6	288	145	1	146	427	7	434

Class of 2020 Interns

	With permanent U.S. work authorization			Without permanent U.S. work authorization			Total MBA graduates		
	Daytime MBA	Joint degrees	Total	Daytime MBA	Joint degrees	Total	Daytime MBA	Joint degrees	Total
Seeking employment	295	22	317	113	0	113	408	22	430
Not seeking employment									
Company sponsored	3	0	3	1	0	1	4	0	4
Continuing education	0	4	4	0	0	0	0	4	4
Postponing job search	0	0	0	0	0	0	0	0	0
Starting a new business	0	0	0	2	0	2	2	0	2
Not seeking for other reasons	0	0	0	1	1	2	1	1	2
Total not seeking employment	3	4	7	4	1	5	7	5	12
No information available	0	0	0	0	0	0	0	0	0
Total students	298	28	326	117	1	118	415	29	444

Employers hiring at least one Duke MBA graduate or intern in 2018 - 2019

10x Genomics	Cassel Salpeter & Co.	Education Pioneers
3M	Charles River	Eli Lilly and Company
A.T. Kearney	Associates Chevron	Emerson Electric
Abbott	Corporation Chewy	Enviva
Abiomed	CIGNA Corporation	Ernst & Young
Abranova Real Estate	Cisco Systems	Evercore
Accenture LLP	Citi	Everest Group
ACHS	Citigroup	ExxonMobil Corporation
Activision	City National Bank	EY-Parthenon
Adobe Systems Inc.	Clif Bar	Facebook
AdWerx	Clorox Company, The	Fidelity International
AgBiome	Coca-Cola Company, The	Ford Motor Company
Airbnb	Colgate-Palmolive Co.	Funding Societies
Allstate Insurance Co.	Comcast Corporation	G1 Therapeutics
Altman Vilandrie & Company	ConAgra	Gartner
Amazon	Consensusys	Genentech
American Airlines	Cook County Health & Hospital System	General Mills
American Express Company	Corning Incorporated	General Motors Company
Amgen, Inc.	Cox Enterprises	Georgia-Pacific LLC
Analysis Group, Inc.	Credicorp	GlaxoSmithKline (GSK)
Anheuser-Busch InBev	Credit Suisse	Goldman Sachs
Apple, Inc.	CustomerFirst Renewables	Google, Inc.
Asian Infrastructure Investment Bank	Cytokinetics, Inc.	Greenhill & Co.
AstraZeneca	Danaher Corporation	Growers Holdings, Inc.
AT&T	DaVita	Grupo OPSA
Bain & Company	Deep Intelligent Pharma	Hargett Hunter
Bank of America Merrill Lynch	Dell, Inc.	Harris Blitzer Sports Entertainment
Bank of the West	Deloitte	Harris Williams & Co.
Barclays	Deloitte & Touche LLP	HD Supply
Boston Consulting Group, The (BCG)	Deloitte Corporate Finance LLC	Health Advances LLC
Bill & Melinda Gates Foundation, The	Deloitte Services LP	Hershey Company, The
Black Creek Group	Deloitte Touche Tohmatsu	Hewlett Packard Enterprise
BlackArch Partners	Delta Air Lines	Home Depot, The
Blockstream	DiDi	HomeLight
Boston Children's Hospital	Dimensional Fund Advisors	Honeywell International, Inc.
Boston Scientific Corporation	Discover Financial Services	Hudson Way Capital Management
Bridgewater Associates, LP	Dow Chemical Company, The	Humana, Inc.
Bristol-Myers Squibb	Driven Brands	Huron Consulting Group
Brunswick Corporation	Duke Angel Network	IBM Corporation
Calvert Impact Capital	Duke University	Ibyma SA de CV
CapZone Impact Investments	DuPont	IDEO
Cargill	Eastdil Secured	IFC Asset Management Company

Impact Capital Managers	Medtronic	REDF
Information Initiative at Duke (iiD)	Meralco	REI
Inspiring Capital	Mercari	Ridecell
Instrumentation Laboratory	MetLife	RIMAC
Intel Corporation	Microsoft Corporation	Ro
Intercorp	MJX Asset Management	Roche
Intuitive Surgical	Moelis & Company	Royal Caribbean Cruises, Ltd.
Invenergy	Morgan Stanley	Rymedi
IQVIA	Morris, Manning, and Martin LLP	salesforce.com
Itau Unibanco	National Basketball Association	Samsung Electronics America
J.P. Morgan	National Football League	Samsung Fire and Marine Insurance
Jabil Inc.	National Grid	Company
Jacobs Capital, Inc.	National Park Service in partnership with	Samsung Global Strategy Group
JELD-WEN, inc	Inspiring Capital	Sanofi Genzyme
JetBlue Travel Products	NC IDEA	SAP America, Inc.
Johnson & Johnson	NCGrowth	Sares Regis Group
JPMorgan Chase & Co.	Nektar Therapeutics	Shutterfly, Inc.
Kabbage	NetEase Games	Siemens Management Consulting
Kaiser Permanente	NextEra Energy, Inc.	Silicon Valley Community Foundation
Kraft Heinz Company, The	Nike	Simon-Kucher & Partners
L.E.K. Consulting	Nissan Motors	SJF Ventures
Laboratory Corporation of America	NJOY, LLC	SK Group
LandWright	Norfolk Southern	Small Business & Technology Development
Lazard	One Better Ventures	Center
LBrands	Optum	Social Finance
LeadsOnline	Orsted	Solvvy
LevaData Inc	Procter & Gamble	Soros Fund Management
Level Equity	Paladin Capital Group	Spiffy
Liberty Mutual	Paramount Pictures	Splunk Inc.
Lincoln International	Parque Arauco	Spouting Rock Financial Partners
LinkedIn	Pattern Brands	Staples
Live Nation	PayPal	Starwood Capital
Locust Walk	PepsiCo	State Street Corporation
Lowe's Companies, Inc.	Pfizer, Inc.	States Title
Lyndra Therapeutics	Piper Jaffray & Co.	Strategy&
M&T Bank	Planned Parenthood South Atlantic	Syneos Health
Marriott International	Poppilu	Tata Consultancy Services, Ltd.
Mars, Incorporated	Portland General Electric	Team8
Marsh & McLennan Companies, Inc.	Prudential	Teamworks
Martin Marietta	PwC (PricewaterhouseCoopers LLP)	Tesla
MasterCard	Quip	Texas Rangers Baseball Club
Mattel	Rappi	TiendaMIA (Infotin S.A.)
McKinsey & Company	RBC Capital Markeets	Triangle Insights Group

Twilio
Uber Technologies
UBS Investment Bank
Under Armour
United Airlines
UnitedHealthcare
University of Pittsburgh Athletic
Department
Vanguard
Varian Medical Systems
Vertex Pharmaceuticals
Virtu Financial
Visa Consulting and Analytics
Visa Inc.
VMware Inc.
Volvo Cars Technology Fund
Walmart
Wasserman Media Group
Wayfair
Wells Fargo Securities
West Monroe Partners
Whirlpool Corporation
White & Case LLP
Wipro Ltd
Y Analytics
ZestFinance
Zillow
Zoox
ZS Associates
Zurich Insurance Group