Class of 2018 Employment Report

Program Description

The Master of Management Studies: Foundations of Business program at Duke University's Fuqua School of Business is an intensive 10-month program designed to provide students with 0-2 years’ work experience a foundation in business fundamentals. As a pre-experience graduate degree in business, the MMS program offers the integration of a rigorous business curriculum with students’ prior training in the liberal arts and sciences. In addition to learning core business skills, students build critical thinking and communication skills to enable them to ask the right questions, generate insights, and present solutions effectively.

Graduating Class Profile

<table>
<thead>
<tr>
<th>Categories</th>
<th>Permanent Work Authorization (WA)</th>
<th>Non-Permanent Work Authorization (WA)</th>
<th>Total Graduates</th>
</tr>
</thead>
<tbody>
<tr>
<td>SEEKING EMPLOYMENT</td>
<td>59</td>
<td>55</td>
<td>114</td>
</tr>
<tr>
<td>NOT SEEKING EMPLOYMENT</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Continuing Education</td>
<td>2</td>
<td>2</td>
<td>4</td>
</tr>
<tr>
<td>Employer Sponsored</td>
<td>1</td>
<td>2</td>
<td>3</td>
</tr>
<tr>
<td>Self Employed</td>
<td>1</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>Not Seeking for Other Reasons</td>
<td>4</td>
<td>2</td>
<td>6</td>
</tr>
<tr>
<td>TOTAL NOT SEEKING EMPLOYMENT</td>
<td>8</td>
<td>6</td>
<td>14</td>
</tr>
<tr>
<td>No information available</td>
<td>3</td>
<td>3</td>
<td>6</td>
</tr>
<tr>
<td>CLASS OF 2018 TOTAL GRADUATES</td>
<td>70</td>
<td>64</td>
<td>134</td>
</tr>
</tbody>
</table>

Class of 2018 total graduates 134
Not seeking employment
- Continuing Education  4
- Employer Sponsored  3
- Self-employed  1
- Not Seeking for Other Reasons  6
No information available  6
Total Seeking Employment 114

Class Profile

- Average Age: 23
- Work Experience ≤ 6 months: 80%
- Women: 47%
- GMAT range (middle 80%): 560 - 740
- Undergraduate Institutions Represented: 100+

This report conforms to the MBA Career Services and Employer Alliance (MBACSEA) Standards for Reporting Specialty Master Employment Statistics.
Master of Management Studies (MMS): Foundations of Business

Employment Statistics – Timing of Job Acceptances\(^1\)

<table>
<thead>
<tr>
<th></th>
<th>Total Seeking Employment</th>
<th>By Graduation</th>
<th>Between Graduation and Six Months Post Graduation</th>
<th>Total Accepted Six Months Post Graduation</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>#</td>
<td>%</td>
<td>#</td>
<td>%</td>
</tr>
<tr>
<td>Permanent WA</td>
<td>59</td>
<td>37</td>
<td>63%</td>
<td>1</td>
</tr>
<tr>
<td>Non Perm WA</td>
<td>55</td>
<td>11</td>
<td>20%</td>
<td>4</td>
</tr>
<tr>
<td>TOTAL GRADUATES</td>
<td>114</td>
<td>48</td>
<td>42%</td>
<td>5</td>
</tr>
</tbody>
</table>

Primary Source of Full-Time Job Acceptances (School-facilitated and Graduate-facilitated)

- **33\%** of accepted full-time job offers, or 29 jobs, were Fuqua-facilitated. These jobs were found through alumni connections, campus interviews or job postings, or due to other introductions or events.
- **67\%** of accepted full-time job offers, or 58 jobs, were Graduate-facilitated. These jobs were found through networking, internet searches, job postings, third-party recruiters, or other avenues.

Full-time Offer Salary Report

<table>
<thead>
<tr>
<th>BASE SALARY</th>
<th># Reporting</th>
<th>% Reporting</th>
<th>Mean</th>
<th>Median</th>
<th>50(^{th}) to 75(^{th}) Percentile</th>
<th>Low</th>
<th>High</th>
</tr>
</thead>
<tbody>
<tr>
<td>Permanent Work Authorization</td>
<td>44</td>
<td>80%</td>
<td>$67,580</td>
<td>$70,000</td>
<td>$70,000-$73,875</td>
<td>$30,000</td>
<td>$100,000</td>
</tr>
<tr>
<td>Non-Permanent Work Authorization</td>
<td>21</td>
<td>66%</td>
<td>$53,630</td>
<td>$50,000</td>
<td>$50,000-$62,000</td>
<td>$26,000</td>
<td>$91,000</td>
</tr>
<tr>
<td>Total Graduates</td>
<td>65</td>
<td>75%</td>
<td>$63,073</td>
<td>$65,000</td>
<td>$65,000-$72,500</td>
<td>$26,000</td>
<td>$100,000</td>
</tr>
</tbody>
</table>

All salaries reported in USD, regardless of job location.

\(^1\) Job offer date and job acceptance date the same for almost all candidates, so only job acceptance date reported.

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Master of Management Studies (MMS): Foundations of Business

MMS Employment by Geography
US: Northeast (35 | 33%) - Mid-Atlantic (7 | 7%) - South (29 | 27%) - Midwest (5 | 5%) - West (10 | 10%)
Abroad: Asia (13 | 12%) – Europe (4 | 4%) - Canada (2 | 2%) – Central America (1 | <1%)

Employers hiring at least one Duke MMS for a full-time role in 2017 – 2018

Accenture LLP
Adivo Associates*
Allscripts
AlphaSights§
Amenity Analytics*
American Logistics Company
Aura Frames*
B Riley FBR
BlackRock
Bridgewater Associates, Inc.*
Brooklyn Nets
BTIG
Capital One
Copa Airlines§
CoreTrust
Deloitte Financial Advisory Services*
Dough Life§
Empire Capital Holdings
Empire Global Ventures*
Ernst & Young§
Eurasian Resource Group§
EVA Airways Corp*
EXL Service*
ExxonMobil Corporation§
FIG Partners
Fred's Inc.
Fresh Digital Group*
General Motors Company
GLG
Goldman Sachs§
Guggenheim Partners, LLC
Guggenheim Securities
HSBC Bank, North America
Informatica
Interline Brands, Inc.
Jet.com
Lawrence National Centre for Policy§
Lincoln Financial Group
McKinsey & Company§
Meltwater Group §
Merrill Lynch*
Morgan Stanley
Oracle Corporation
Philips Volcano
PingAn§
PPDai§
PwC (PricewaterhouseCoopers LLP)
Quatt Associates
Rabobank
Robert W. Baird & Co.
Roland Berger§
Sageworks
Silbo
Silver State ACO
Slack§
Southern Glazer Wine & Spirits
Tasti Inc*
The McLean Group, LLC
The Mercatus Center*
Tiger Express Fuel
TN Capital Advisors
Tyson Express Fuel
UBS Ventures
US Securities LLC
Valley Health
Virgin Pulse
Walmart
WeddingWire
ZhongAn Insurance§

* Hired student without work authorization
§ Job location outside the U.S.

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Master of Management Studies (MMS): Foundations of Business

Full-time Jobs by Industry:

% of Full-time Jobs by Industry

- Finance: 28%
- Consulting: 21%
- Marketing: 18%
- Technology: 18%
- Health Care: 13%
- Other: 5%

n = 87 full-time jobs

Full-time Jobs by Function:

% of Full-time Jobs by Function

- Consulting: 29%
- Finance: 21%
- Marketing: 11%
- Gen Mgmt.: 11%
- Other: 18%

n = 87 full-time jobs

Contact Information

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