



# Master of Management Studies (MMS): Foundations of Business

## Class of 2018 Employment Report

### Program Description

The [Master of Management Studies: Foundations of Business](#) program at Duke University's Fuqua School of Business is an intensive 10-month program designed to provide students with 0-2 years' work experience a foundation in business fundamentals. As a pre-experience graduate degree in business, the MMS program offers the integration of a rigorous business curriculum with students' prior training in the liberal arts and sciences. In addition to learning core business skills, students build critical thinking and communication skills to enable them to ask the right questions, generate insights, and present solutions effectively.

### Graduating Class Profile

Categories	Permanent Work Authorization (WA)	Non-Permanent Work Authorization (WA)	Total Graduates
SEEKING EMPLOYMENT	59	55	114
NOT SEEKING EMPLOYMENT			
Continuing Education	2	2	4
Employer Sponsored	1	2	3
Self Employed	1	0	1
Not Seeking for Other Reasons	4	2	6
TOTAL NOT SEEKING EMPLOYMENT	8	6	14
No information available	3	3	6
CLASS OF 2018 TOTAL GRADUATES	70	64	134

Class of 2018 total graduates	134
Not seeking employment	
Continuing Education	4
Employer Sponsored	3
Self-employed	1
Not Seeking for Other Reasons	6
No information available	6
Total Seeking Employment	114

### Class Profile

Average Age:	23
Work Experience ≤ 6 months:	80%
Women:	47%
GMAT range (middle 80%):	560 - 740
Undergraduate Institutions Represented:	100+



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## Employment Statistics – Timing of Job Acceptances<sup>1</sup>

	Total Seeking Employment	By Graduation				Between Graduation and Six Months Post Graduation				Total Accepted Six Months Post Graduation	
		Full-Time		Short-Term		Full-Time		Short-Term		#	93%
	#	%	#	%	#	%	#	%			
Permanent WA	59	37	63%	1	2%	18	31%	2	3%	58	93%
Non Perm WA	55	11	20%	4	7%	21	38%	12	22%	48	
<b>TOTAL GRADUATES</b>	<b>114</b>	<b>48</b>	<b>42%</b>	<b>5</b>	<b>4%</b>	<b>39</b>	<b>34%</b>	<b>14</b>	<b>12%</b>	<b>106</b>	

## Primary Source of Full-Time Job Acceptances (School-facilitated and Graduate-facilitated)

**33%**

of accepted full-time job offers, or 29 jobs, were Fuqua-facilitated.

These jobs were found through alumni connections, campus interviews or job postings, or due to other introductions or events.

**67%**

of accepted full-time job offers, or 58 jobs, were Graduate-facilitated.

These jobs were found through networking, internet searches, job postings, third-party recruiters, or other avenues.

## Full-time Offer Salary Report

BASE SALARY	# Reporting	% Reporting	Mean	Median	50 <sup>th</sup> to 75 <sup>th</sup> Percentile	Low	High
Permanent Work Authorization	44	80%	\$67,580	\$70,000	\$70,000-\$73,875	\$30,000	\$100,000
Non-Permanent Work Authorization	21	66%	\$53,630	\$50,000	\$50,000-\$62,000	\$26,000	\$91,000
<b>Total Graduates</b>	<b>65</b>	<b>75%</b>	<b>\$63,073</b>	<b>\$65,000</b>	<b>\$65,000-\$72,500</b>	<b>\$26,000</b>	<b>\$100,000</b>

All salaries reported in USD, regardless of job location.

<sup>1</sup> Job offer date and job acceptance date the same for almost all candidates, so only job acceptance date reported.



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### MMS Employment by Geography

US: Northeast (35 | 33%) - Mid-Atlantic (7 | 7%) - South (29 | 27%) - Midwest (5 | 5%) - West (10 | 10%)

Abroad: Asia (13 | 12%) – Europe (4 | 4%) - Canada (2 | 2%) – Central America (1 | <1%)

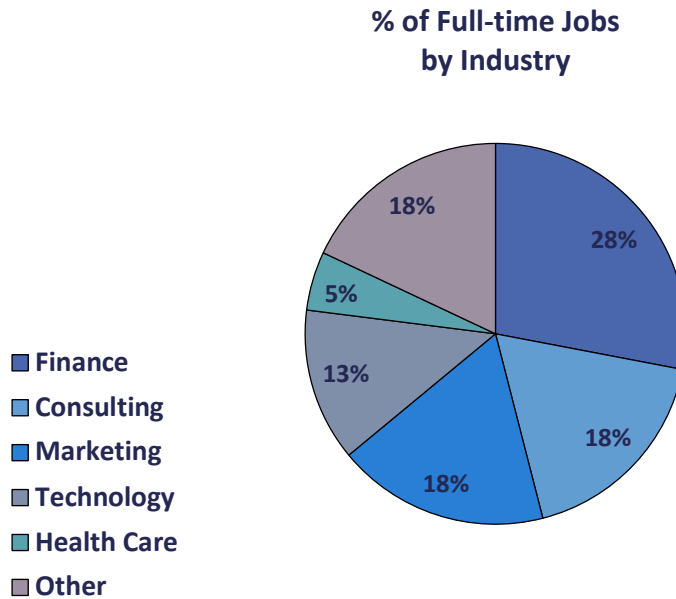
### Employers hiring at least one Duke MMS for a full-time role in 2017 – 2018

Accenture LLP	ExxonMobil Corporation <sup>§</sup>	PwC (PricewaterhouseCoopers LLP)
Adivo Associates*	FIG Partners	Quatt Associates
Allscripts	Fred's Inc.	Rabobank
AlphaSights <sup>§</sup>	Fresh Digital Group*	Robert W. Baird & Co.
Amenity Analytics*	General Motors Company	Roland Berger <sup>§</sup>
American Logistics Company	GLG	Sageworks
Aura Frames*	Goldman Sachs <sup>§</sup>	Silbo
B Riley FBR	Guggenheim Partners, LLC	Silver State ACO
BlackRock	Guggenheim Securities	Slack <sup>§</sup>
Bridgewater Associates, Inc.*	HSBC Bank, North America	Southern Glazer Wine & Spirits
Brooklyn Nets	Informatica	Tasti Inc*
BTIG	Interline Brands, Inc.	The McLean Group, LLC
Capital One	Jet.com	The Mercatus Center*
Copa Airlines <sup>§</sup>	Lawrence National Centre for Policy <sup>§</sup>	Tiger Express Fuel
CoreTrust	Lincoln Financial Group	TN Capital Advisors
Deloitte Financial Advisory Services*	McKinsey & Company* <sup>§</sup>	Tyson Ventures
Dough Life <sup>§</sup>	Meltwater Group <sup>§</sup>	UBS Securities LLC
Empire Capital Holdings	Merrill Lynch*	Valley Health
Empire Global Ventures*	Morgan Stanley	Virgin Pulse
Ernst & Young <sup>§</sup>	Oracle Corporation	Walmart
Eurasian Resource Group <sup>§</sup>	Philips Volcano	WeddingWire
EVA Airways Corp*	PingAn <sup>§</sup>	ZhongAn Insurance <sup>§</sup>
EXL Service*	PPDai <sup>§</sup>	

\* Hired student without work authorization

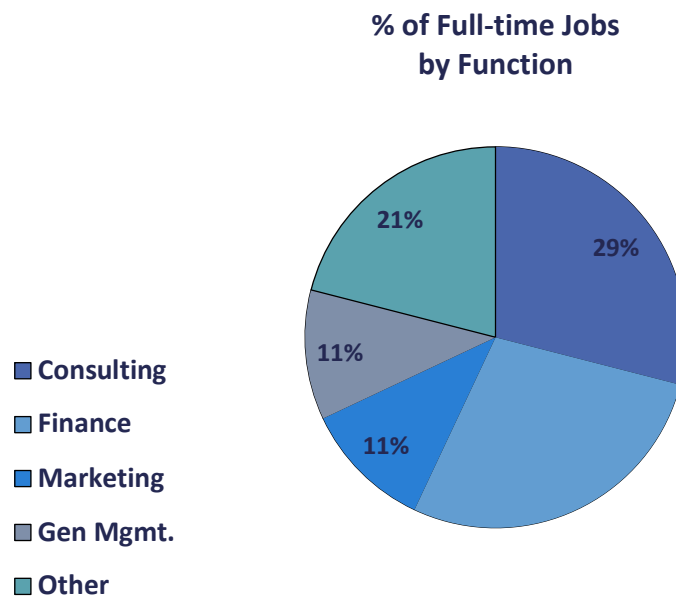
<sup>§</sup> Job location outside the U.S.

## Full-time Jobs by Industry:



**n = 87 full-time jobs**

## Full-time Jobs by Function:



**n = 87 full-time jobs**

## Contact Information

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