



Master of Management Studies (MMS): Foundations of Business

Class of 2019 Employment Report

Program Description

The [Master of Management Studies: Foundations of Business](#) program at Duke University’s Fuqua School of Business is an intensive 10-month program designed to provide students with 0-2 years’ work experience a foundation in business fundamentals. As a pre-experience graduate degree in business, the MMS program offers the integration of a rigorous business curriculum with students’ prior training in the liberal arts and sciences. In addition to learning core business skills, students build critical thinking and communication skills to enable them to ask the right questions, generate insights, and present solutions effectively.

Graduating Class Profile

Categories	Permanent Work Authorization (WA)	Non-Permanent Work Authorization (WA)	Total Graduates
SEEKING EMPLOYMENT	47 (45%)	58 (55%)	105
NOT SEEKING EMPLOYMENT			
Continuing Education	2	4	6
Employer Sponsored	0	3	3
Self Employed	0	1	1
Not Seeking for Other Reasons	4	1	5
TOTAL NOT SEEKING EMPLOYMENT	6	9	15
No information available	0	5	5
CLASS OF 2019 TOTAL GRADUATES	53	72	125

Class of 2019 total graduates	125
Not seeking employment	
Continuing Education	6
Employer Sponsored	3
Self-employed	1
Not Seeking for Other Reasons	5
No information available	5
Total Seeking Employment	105

Class Profile

Average Age:	23
Work Experience ≤ 6 months:	68%
Women:	47%
GMAT range (middle 80%):	560 - 740
Undergraduate Institutions Represented:	100+



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Employment Statistics – Timing of Job Offers and Acceptances¹

	Total Seeking Employment	By Graduation ²				Between Graduation and Six Months Post Graduation				Total Accepted Six Months Post Graduation	
		Full-Time		Short-Term		Full-Time		Short-Term			
		#	#	%	#	%	#	%	#	%	#
Permanent WA	47	19	40%	0	0%	19	40%	4	9%	42	93%
Non Perm WA	58	23	40%	3	5%	23	40%	7	12%	56	
TOTAL GRADUATES	105	42	40%	3	3%	42	40%	11	11%	98	

¹ Job offer date and job acceptance date the same for almost all candidates, so only job acceptance date included.

² Short-Term positions = less than 20 hours per week

Excluding 4% of no information available

Primary Source of Full-Time Job Acceptances (School-facilitated and Graduate-facilitated)

37%

of accepted full-time job offers, or 31 jobs, were Fuqua-facilitated.

These jobs were found through alumni connections, campus interviews or job postings, or due to other introductions or events.

63%

of accepted full-time job offers, or 53 jobs, were Graduate-facilitated.

These jobs were found through networking, internet searches, job postings, third-party recruiters, or other avenues.

Full-time Offer Compensation Report³

BASE SALARY	# Reporting	% Reporting	Mean	Median	50 th to 75 th Percentile	Low	High
Permanent Work Authorization	32	84%	\$63,312	\$65,500	\$65,000-\$75,000	\$21,700	\$100,000
Non-Permanent Work Authorization	35	76%	\$56,666	\$60,000	\$60,000-\$72,500	\$16,000	\$100,000
Total Graduates	67	80%	\$59,840	\$62,000	\$62,000-\$73,000	\$21,700	\$100,000

All salaries reported in USD, regardless of job location.

³ Commission based jobs excluded

This report conforms to the MBA Career Services and Employer Alliance (MBACSEA) Standards for Reporting Specialty Master Employment Statistics.



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MMS Employment by Geography

US: Northeast: 28 | 29% - South: 16 | 16% - West: 12 | 12% - Mid-Atlantic: 9 | 9% - Midwest: 7 | 7% - Southwest: 1 | 1%
Abroad: Asia: 17 | 17% - Europe: 6 | 6% - Canada: 1 | 1% - Africa: 1 | 1%

Employers hiring at least one Duke MMS for a full-time role in 2018 – 2019

Accenture	European Bank for R.&D.^	Procter & Gamble (P&G)^
Aflac*	Evans General Contractors	Pegasus Tech Ventures
Aker ASA^	EY-Parthenon*^	Postmates
Amazon*	General Motors Company	PwC (PricewaterhouseCoopers)^
American Credit Acceptance*	Graham Capital Management	RainForest Capital^
Atheneum Partners*	HighRadius Corporation*	ScottMadden, Inc.
Barry, Evans, Josephs, and Snipes	HSBC^	Squanto Investments*
Biesse America*	Huntington Bank	State Street Corporation
Blue Cross Blue Shield of N.C.	IGS (Investor Group Services)*	Strategas Research Partners
Boston Children's Hospital	Imperial Dade	Stylight^
Breakthru Beverage	Imaginea Technologies*	Tarsa Global*
CBRE*	JPMorgan Chase & Co.	TC Capital^
Central Group^	Kaiser Permanente	The Advisory Board Company
China Development Bank^	Kennedy & Company	The Auerbach Global-Impact Foundation*
Citi^	KJT Group	The Douglas Stewart Company*
Crawford & Company*	Knowable	Triage Consulting Group*
Credit Suisse*	LDR Investment Group	Tungsten Partners*
Decatur Capital Management	L'Oreal^	Unqork*
Deloitte^	McKinsey & Company^	Vanguard
Deloitte Corporate Finance*^	Morgan Stanley	Velcro USA Inc*
Deloitte Financial Advisory Services*	New Engen	Walmart E-Commerce
Deloitte Tohmatsu Consulting^	North Point Advisors	Wireless Match*
Deutsche Bank*	Northwestern Mutual*	Woodside Health*
Epic	NYIC (New York International Capital)*	XpertHR USA
Ernst & Young^	Oracle Corporation	

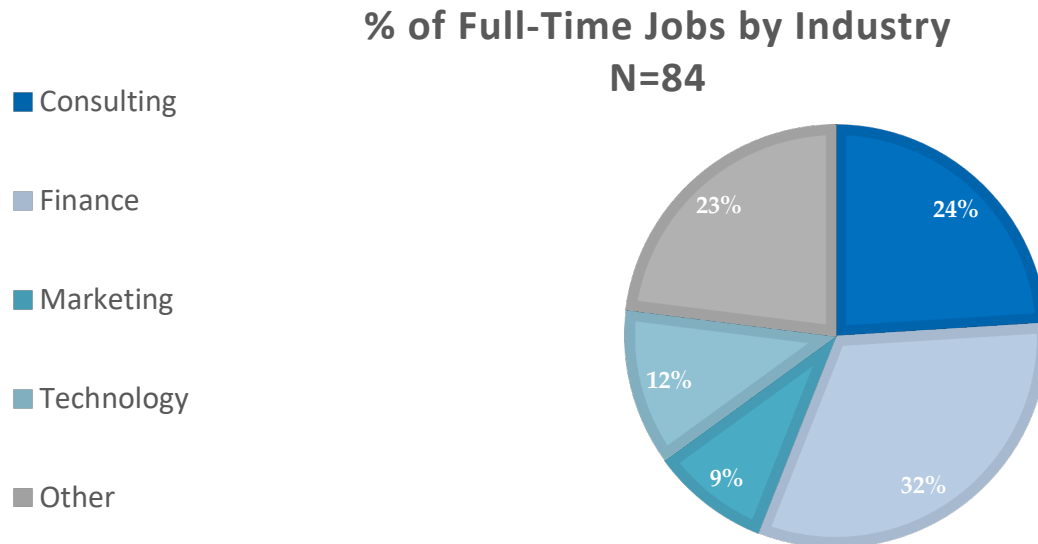
* U.S. Company that hired student without U.S. work authorization

^ Job Location outside the U.S.

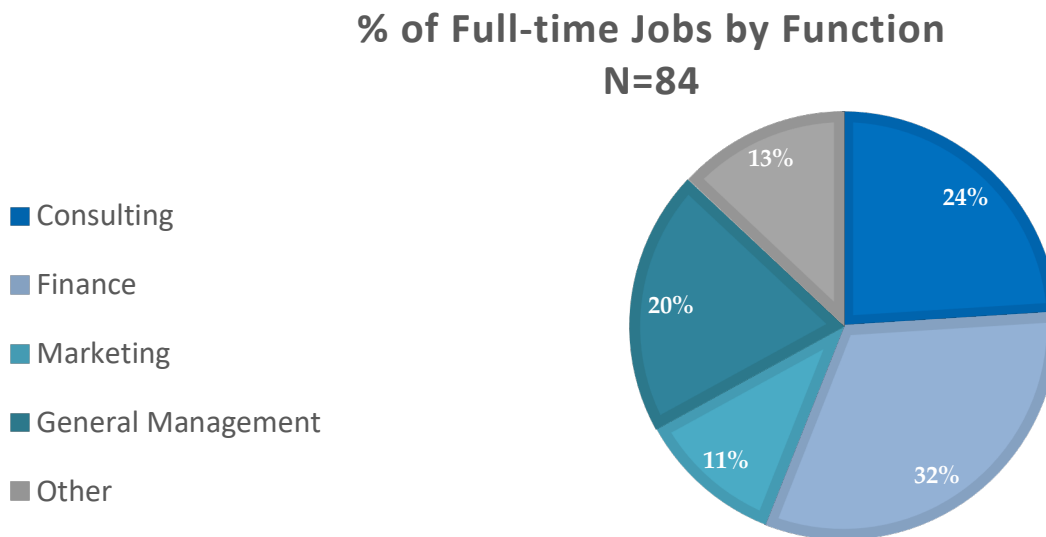


Master of Management Studies (MMS): Foundations of Business

Full-Time Jobs by Industry:



Full-Time Jobs by Function:



Contact Information

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