Class of 2019 Employment Report

Program Description

The Master of Management Studies: Foundations of Business program at Duke University’s Fuqua School of Business is an intensive 10-month program designed to provide students with 0-2 years’ work experience a foundation in business fundamentals. As a pre-experience graduate degree in business, the MMS program offers the integration of a rigorous business curriculum with students’ prior training in the liberal arts and sciences. In addition to learning core business skills, students build critical thinking and communication skills to enable them to ask the right questions, generate insights, and present solutions effectively.

Graduating Class Profile

<table>
<thead>
<tr>
<th>Categories</th>
<th>Permanent Work Authorization (WA)</th>
<th>Non-Permanent Work Authorization (WA)</th>
<th>Total Graduates</th>
</tr>
</thead>
<tbody>
<tr>
<td>SEEKING EMPLOYMENT</td>
<td>47 (45%)</td>
<td>58 (55%)</td>
<td>105</td>
</tr>
<tr>
<td>NOT SEEKING EMPLOYMENT</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Continuing Education</td>
<td>2</td>
<td>4</td>
<td>6</td>
</tr>
<tr>
<td>Employer Sponsored</td>
<td>0</td>
<td>3</td>
<td>3</td>
</tr>
<tr>
<td>Self Employed</td>
<td>0</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Not Seeking for Other Reasons</td>
<td>4</td>
<td>1</td>
<td>5</td>
</tr>
<tr>
<td>TOTAL NOT SEEKING EMPLOYMENT</td>
<td>6</td>
<td>9</td>
<td>15</td>
</tr>
<tr>
<td>No information available</td>
<td>0</td>
<td>5</td>
<td>5</td>
</tr>
<tr>
<td>CLASS OF 2019 TOTAL GRADUATES</td>
<td>53</td>
<td>72</td>
<td>125</td>
</tr>
</tbody>
</table>

Class of 2019 total graduates: 125
Not seeking employment
  Continuing Education: 6
  Employer Sponsored: 3
  Self-employed: 1
  Not Seeking for Other Reasons: 5
No information available: 5
Total Seeking Employment: 105

Class Profile

Average Age: 23
Work Experience ≤ 6 months: 68%
Women: 47%
GMAT range (middle 80%): 560 - 740
Undergraduate Institutions Represented: 100+

This report conforms to the MBA Career Services and Employer Alliance (MBACSEA) Standards for Reporting Specialty Master Employment Statistics.
Master of Management Studies (MMS): Foundations of Business

Employment Statistics – Timing of Job Offers and Acceptances¹

<table>
<thead>
<tr>
<th></th>
<th>Total Seeking Employment</th>
<th>By Graduation²</th>
<th>Between Graduation and Six Months Post Graduation</th>
<th>Total Accepted Six Months Post Graduation</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Full-Time</td>
<td>Short-Term</td>
<td>Full-Time</td>
</tr>
<tr>
<td>Permanent WA</td>
<td>47</td>
<td>19</td>
<td>40%</td>
<td>0</td>
</tr>
<tr>
<td>Non Perm WA</td>
<td>58</td>
<td>23</td>
<td>40%</td>
<td>3</td>
</tr>
<tr>
<td>TOTAL GRADUATES</td>
<td>105</td>
<td>42</td>
<td>40%</td>
<td>3</td>
</tr>
</tbody>
</table>

¹ Job offer date and job acceptance date the same for almost all candidates, so only job acceptance date included.
² Short-Term positions = less than 20 hours per week
Excluding 4% of no information available

Primary Source of Full-Time Job Acceptances (School-facilitated and Graduate-facilitated)

37% of accepted full-time job offers, or 31 jobs, were Fuqua-facilitated. These jobs were found through alumni connections, campus interviews or job postings, or due to other introductions or events.

63% of accepted full-time job offers, or 53 jobs, were Graduate-facilitated. These jobs were found through networking, internet searches, job postings, third-party recruiters, or other avenues.

Full-time Offer Compensation Report³

<table>
<thead>
<tr>
<th>BASE SALARY</th>
<th># Reporting</th>
<th>% Reporting</th>
<th>Mean</th>
<th>Median</th>
<th>50th to 75th Percentile</th>
<th>Low</th>
<th>High</th>
</tr>
</thead>
<tbody>
<tr>
<td>Permanent Work Authorization</td>
<td>32</td>
<td>84%</td>
<td>$63,312</td>
<td>$65,500</td>
<td>$65,000-$75,000</td>
<td>$21,700</td>
<td>$100,000</td>
</tr>
<tr>
<td>Non-Permanent Work Authorization</td>
<td>35</td>
<td>76%</td>
<td>$56,666</td>
<td>$60,000</td>
<td>$60,000-$72,500</td>
<td>$16,000</td>
<td>$100,000</td>
</tr>
<tr>
<td>Total Graduates</td>
<td>67</td>
<td>80%</td>
<td>$59,840</td>
<td>$62,000</td>
<td>$62,000-$73,000</td>
<td>$21,700</td>
<td>$100,000</td>
</tr>
</tbody>
</table>

All salaries reported in USD, regardless of job location.

³ Commission based jobs excluded

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Master of Management Studies (MMS): Foundations of Business

MMS Employment by Geography

US: Northeast: 28 | 29% - South: 16 | 16% - West: 12 | 12% - Mid-Atlantic: 9 | 9% - Midwest: 7 | 7% - Southwest: 1 | 1%
Abroad: Asia: 17 | 17% - Europe: 6 | 6% - Canada: 1 | 1% - Africa: 1 | 1%

Employers hiring at least one Duke MMS for a full-time role in 2018 – 2019

Accenture
Aflac*
Aker ASA^
Amazon*
American Credit Acceptance*
Atheneum Partners*
Barry, Evans, Josephs, and Snipes
Biesse America*
Blue Cross Blue Shield of N.C.
Boston Children’s Hospital
Breakthru Beverage
CBRE*
Central Group^
China Development Bank^
Citi^
Crawford & Company*
Credit Suisse*
Decatur Capital Management
Deloitte^
Deloitte Corporate Finance*^
Deloitte Financial Advisory Services*
Deloitte Tohmatsu Consulting^
Deutsche Bank*
Epic
Ernst & Young^
European Bank for R.&D.^
Evans General Contractors
EY-Parthenon*^
General Motors Company
Graham Capital Management
HighRadius Corporation*
HSBC^
Huntington Bank
IGS (Investor Group Services)*
Imperial Dade
Imaginea Technologies*
JPMorgan Chase & Co.
Kaiser Permanente
Kennedy & Company
KJT Group
Knowable
LDR Investment Group
L’Oreal^
McKinsey & Company^
Morgan Stanley
New Engen
North Point Advisors
Northwestern Mutual*
NYIC (New York International Capital)*
Oracle Corporation
Procter & Gamble (P&G)^
Pegasus Tech Ventures
Postmates
PwC (PricewaterhouseCoopers)^
RainForest Capital^
ScottMadden, Inc.
Squanto Investments*
State Street Corporation
Strategas Research Partners
Stylight^
Tarsa Global*
TC Capital^
The Advisory Board Company
The Auerbach Global-Impact Foundation*
The Douglas Stewart Company*
Triage Consulting Group*
Tungsten Partners*
Unqork*
Vanguard
Velcro USA Inc*
Walmart E-Commerce
Wireless Match*
Woodside Health*
XpertHR USA

* U.S. Company that hired student without U.S. work authorization
^ Job Location outside the U.S.
Master of Management Studies (MMS): Foundations of Business

Full-Time Jobs by Industry:

% of Full-Time Jobs by Industry
N=84

- Consulting: 24%
- Finance: 32%
- Marketing: 12%
- Technology: 9%
- Other: 23%

Full-Time Jobs by Function:

% of Full-time Jobs by Function
N=84

- Consulting: 24%
- Finance: 32%
- Marketing: 13%
- General Management: 11%
- Other: 32%

Contact Information
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