EMPLOYMENT BY REGION

<table>
<thead>
<tr>
<th>Region</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Asia</td>
<td>86%</td>
</tr>
<tr>
<td>North America</td>
<td>11%</td>
</tr>
<tr>
<td>South America</td>
<td>3%</td>
</tr>
</tbody>
</table>

EMPLOYMENT IN CHINA

<table>
<thead>
<tr>
<th>Location</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Shanghai</td>
<td>64%</td>
</tr>
<tr>
<td>Beijing</td>
<td>23%</td>
</tr>
<tr>
<td>Other</td>
<td>13%</td>
</tr>
</tbody>
</table>

Countries represented: China, United States, Peru, Thailand

EMPLOYMENT BY INDUSTRY

- Finance
- Consulting
- Manufacturing
- Consumer Goods
- Technology
- Social & Environmental Impact
- Other (Real Estate, Retail, Energy, and Transportation)

COMPANIES EMPLOYING MMS: DKU CLASS OF 2017 GRADUATES INCLUDE:

- AlphaSights Limited
- Bain & Company
- CAF - Development Bank of Latin America
- Catcher Technology Co., Ltd.
- CCB Futures
- China Development Bank
- China Galaxy Securities
- China Insights Consultancy
- China International Capital Corporation Limited
- CIB Research
- Citi
- Costa Crociere S.p.A (Costa Cruises)
- Deloitte *
- Didi Chuxing
- Ernst & Young
- General Motors Company
- Glencore Ltd.
- Guangzhou Pearl River Industrial Development Holdings Co., Ltd
- Guotai Junan Securities Co., Ltd.
- Huarong China Investment Management Co., Ltd.
- J.P. Morgan
- Jet.com
- L’Oreal *
- Lifung Logistics
- Meritco Services
- Orlando Economic Partnership
- Ping An of China
- Sanli Online Education Co. Ltd
- Shenwan Hongyuan Securities Research
- Shopee Mobile
- Standard Chartered Bank *
- Vanho Securities

*Company has hired at least one MMS:DKU graduate for a position outside the US.

OF 40 STUDENTS SEEKING EMPLOYMENT

90% HAD JOBS AT 6 MONTHS POST-GRAD

AVERAGE REPORTED SALARY

- $59,440 NORTH AND SOUTH AMERICA
- $24,640 ASIA

EMPLOYMENT BY FUNCTION

- Finance 39%
- Consulting 25%
- General Management 25%
- Operations/ Supply Chain 5%
- Marketing 3%
- Other 3%

PATH TO EMPLOYMENT

- Direct Applications 47%
- Family & Friend Referrals 25%
- School Postings 14%
- Alumni Referrals 6%
- Other 8%

FOR MORE INFORMATION, VISIT: WWW.FUQUA.DUKE.EDU