Master of Management Studies (MMS):
Duke Kunshan University

Class of 2020 Employment Report

Program Description

The Master of Management Studies: Duke Kunshan University program is an intensive 10-month program designed to provide students with 0-2 years’ work experience a foundation in business fundamentals and exposure to the two largest economies in the world – the US and China. As a pre-experience graduate degree in business, the MMS program offers the integration of a rigorous business curriculum with students’ prior training in the liberal arts and sciences. In addition to learning core business skills, students build critical thinking, cultural sensitivity and communication skills to enable them to ask the right questions, generate insights, and present solutions effectively in this increasingly international business environment.

Graduating Class Profile

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>SEEKING EMPLOYMENT</td>
<td>5</td>
<td>27</td>
<td>32</td>
</tr>
<tr>
<td>NOT SEEKING EMPLOYMENT</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Continuing Education</td>
<td>3</td>
<td>2</td>
<td>5</td>
</tr>
<tr>
<td>Self Employed</td>
<td>1</td>
<td>1</td>
<td>2</td>
</tr>
<tr>
<td>TOTAL NOT SEEKING EMPLOYMENT</td>
<td>4</td>
<td>3</td>
<td>7</td>
</tr>
<tr>
<td>CLASS OF 2020 TOTAL GRADUATES</td>
<td>9</td>
<td>30</td>
<td>39</td>
</tr>
</tbody>
</table>

Class of 2020 total graduates: 39
Not seeking employment:
  Continuing Education: 5
  Self-employed: 2
Total Seeking Employment: 32

Class Profile

Average Age: 22
Women: 59%
GMAT range (middle 62%): 630 - 730
Undergraduate Institutions Represented: 30

This report conforms to the MBA Career Services and Employer Alliance (MBACSEA) Standards for Reporting Specialty Master Employment Statistics.
Employment Statistics – Timing of Job Acceptances

<table>
<thead>
<tr>
<th></th>
<th>Total Seeking Employment</th>
<th>By Graduation</th>
<th>Between Graduation and Six Months Post Graduation</th>
<th>Between Six Months and Nine Months Post Graduation</th>
<th>Total Accepted Nine Months Post Graduation</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>#</td>
<td>#</td>
<td>%</td>
<td>#</td>
<td>%</td>
</tr>
<tr>
<td>US Permanent WA</td>
<td>5</td>
<td>1</td>
<td>20%</td>
<td>3</td>
<td>60%</td>
</tr>
<tr>
<td>Non-US Perm WA</td>
<td>27</td>
<td>13</td>
<td>48%</td>
<td>9</td>
<td>33%</td>
</tr>
<tr>
<td>TOTAL GRADUATES</td>
<td>32</td>
<td>14</td>
<td>44%</td>
<td>12</td>
<td>38%</td>
</tr>
</tbody>
</table>

Primary Source of Full-Time Job Acceptances (School-facilitated and Graduate-facilitated)

- **6%** of accepted full-time job offers, or 2 jobs, were Fuqua-facilitated. These jobs were found through alumni connections, campus interviews or job postings, or due to other introductions or events.

- **94%** of accepted full-time job offers, or 29 jobs, were Graduate-facilitated. These jobs were found through networking, internet searches, job postings, third-party recruiters, or other avenues.

Full-time Salary Report

<table>
<thead>
<tr>
<th>BASE SALARY</th>
<th># Reporting</th>
<th>% Reporting</th>
<th>Mean</th>
<th>Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>US Permanent WA</td>
<td>2</td>
<td>40%</td>
<td>$48,500</td>
<td>$48,500</td>
</tr>
<tr>
<td>Non-US Perm WA</td>
<td>24</td>
<td>89%</td>
<td>$29,344</td>
<td>$26,157</td>
</tr>
<tr>
<td>Total Graduates</td>
<td>26</td>
<td>81%</td>
<td>$30,818</td>
<td>$26,157</td>
</tr>
</tbody>
</table>

All salaries reported in USD, regardless of job location.

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1 Job offer date and job acceptance date similar for many candidates, so only job acceptance date included.

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Job Locations Worldwide

<table>
<thead>
<tr>
<th>Job Locations</th>
<th>US Citizenship</th>
<th>Chinese Citizenship</th>
<th>Rest of the World</th>
<th>% Total Graduates</th>
</tr>
</thead>
<tbody>
<tr>
<td>United States</td>
<td>5</td>
<td>0</td>
<td>0</td>
<td>16%</td>
</tr>
<tr>
<td>Chinese Mainland, Hong Kong, and Taiwan</td>
<td>0</td>
<td>26</td>
<td>0</td>
<td>84%</td>
</tr>
<tr>
<td>Total Graduates</td>
<td>5</td>
<td>26</td>
<td>0</td>
<td>31</td>
</tr>
</tbody>
</table>

Full-time Salary Report by Job Location

<table>
<thead>
<tr>
<th>BASE SALARY</th>
<th># Working in that area</th>
<th>% Working in that area</th>
<th>Mean</th>
<th>Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>U.S.</td>
<td>2</td>
<td>8%</td>
<td>$48,500</td>
<td>$48,500</td>
</tr>
<tr>
<td>Chinese mainland, Hong Kong, and Taiwan</td>
<td>24</td>
<td>92%</td>
<td>$29,344</td>
<td>$26,157</td>
</tr>
</tbody>
</table>

All salaries reported in USD, regardless of job location.

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Job Locations in China

Gangdong 19%
Beijing 23%
Shanghai 31%
Hong Kong and Taiwan 27%

Employers hiring MMS:DKU 2020 Graduates for a full-time role include:

- Agricultural Bank of China
- ASUS
- AVANGRID
- Bank of China
- Bebit
- China International Capital Corporation
- EY Advisory
- First Seafront Fund Management Co.
- Google
- Guo Tai Jun An Futures
- HSBC
- Huatai United Securities
- Hudson
- Jianyin Investment
- MHM Staging
- Minmetals International Trust Company
- Oldcastle & Lawn Garden
- PwC (5)
- Shenzhen Langou Pharmaceutical Corporation
- Southeast Conference
- Taiwan Semiconductor Manufacturing Company
- Tencent
- Unilever
- Xiamo Corporation
- Yuanta Securities

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Job Offers by Industry:

- Finance: 16%
- Consulting: 49%
- Technology: 19%
- Other: 16%

Job Offers by Function:

- Finance: 10%
- Consulting: 39%
- Marketing: 19%
- General Management: 13%
- Operation: 16%
- Environmental: 3%

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