Master of Management Studies (MMS):
Duke Kunshan University

Class of 2022 Employment Report

Program Description

The Master of Management Studies: Duke Kunshan University program is an intensive 10-month program designed to provide students with 0-2 years’ work experience a foundation in business fundamentals and exposure to the two largest economies in the world – the US and China. As a pre-experience graduate degree in business, the MMS program offers the integration of a rigorous business curriculum with students’ prior training in the liberal arts and sciences. In addition to learning core business skills, students build critical thinking, cultural sensitivity, and communication skills to enable them to ask the right questions, generate insights, and present solutions effectively in this increasingly international business environment.

Graduating Class Profile

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>SEEKING EMPLOYMENT</td>
<td>3</td>
<td>52</td>
<td>55</td>
</tr>
<tr>
<td>NOT SEEKING EMPLOYMENT</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Continuing Education</td>
<td>3</td>
<td>2</td>
<td>5</td>
</tr>
<tr>
<td>Self Employed</td>
<td>0</td>
<td>6</td>
<td>6</td>
</tr>
<tr>
<td>TOTAL NOT SEEKING EMPLOYMENT</td>
<td>3</td>
<td>8</td>
<td>11</td>
</tr>
<tr>
<td>No Information Available</td>
<td>1</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>CLASS OF 2022 TOTAL GRADUATES</td>
<td>7</td>
<td>60</td>
<td>67</td>
</tr>
</tbody>
</table>

Class of 2022 total graduates 67
Not seeking employment
    Continuing Education 5
    Self-employed 6
Total Seeking Employment 55

Class Profile

Average Age: 23
Women: 56%
Average Undergraduate GPA: 3.5 (4.0 scale)
GMAT range (middle 80%): 630 – 730
GRE Verbal (middle 80%): 146-160
GRE Quant (middle 80%): 153-170
Undergraduate Institutions Represented: 49

This report conforms to the MBA Career Services and Employer Alliance (MBACSEA) Standards for Reporting Specialty Master Employment Statistics.
Master of Management Studies (MMS):
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Employment Statistics – Timing of Job Offer*

<table>
<thead>
<tr>
<th></th>
<th>Total Seeking Employment</th>
<th>By Graduation</th>
<th>Between Graduation and Six Months Post Graduation</th>
<th>Between Six Months and Nine Months Post Graduation</th>
<th>Total Accepted Nine Months Post Graduation</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>#</td>
<td>%</td>
<td>#</td>
<td>%</td>
<td>#</td>
</tr>
<tr>
<td>US Permanent WA</td>
<td>3</td>
<td>67%</td>
<td>1</td>
<td>33%</td>
<td>0</td>
</tr>
<tr>
<td>Non-US Perm WA</td>
<td>52</td>
<td>46%</td>
<td>27</td>
<td>52%</td>
<td>1</td>
</tr>
<tr>
<td>TOTAL GRADUATES</td>
<td>55</td>
<td>47%</td>
<td>28</td>
<td>51%</td>
<td>1</td>
</tr>
</tbody>
</table>

* Job offer date and job acceptance date are similar for many candidates, so only the job acceptance dates are included.

Primary Source of Full-Time Job Acceptances (School-facilitated and Graduate-facilitated)

11% of accepted full-time job offers, or 6 jobs, were Fuqua-facilitated. These jobs were found through alumni connections, campus interviews or job postings, or due to other introductions or events.

89% of accepted full-time job offers, or 49 jobs, were Graduate-facilitated. These jobs were found through networking, internet searches, job postings, third-party recruiters, or other avenues.

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Full-time Salary Report

<table>
<thead>
<tr>
<th>BASE SALARY</th>
<th># Reporting</th>
<th>% Reporting</th>
<th>Mean</th>
<th>Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>US Permanent WA</td>
<td>2</td>
<td>67%</td>
<td>N/A*</td>
<td>N/A*</td>
</tr>
<tr>
<td>Non-US Perm WA</td>
<td>39</td>
<td>75%</td>
<td>36,409 (USD)</td>
<td>34,080 (USD)</td>
</tr>
<tr>
<td>Total Graduates</td>
<td>41</td>
<td>75%</td>
<td>37,723 (USD)</td>
<td>34,691 (USD)</td>
</tr>
</tbody>
</table>

*To provide additional confidentiality for compensation reporting, the MBACSEA standards require to report the median and mean salaries when there are a minimum of three data points. There is insufficient data to meet the standard.

Job Locations Worldwide

<table>
<thead>
<tr>
<th>Job Locations</th>
<th>US Citizenship</th>
<th>Chinese Citizenship</th>
<th>Rest of the World</th>
<th>% Total Graduates</th>
</tr>
</thead>
<tbody>
<tr>
<td>United States</td>
<td>2</td>
<td>0</td>
<td>0</td>
<td>4%</td>
</tr>
<tr>
<td>Chinese Mainland, Hong Kong, and Taiwan</td>
<td>0</td>
<td>51</td>
<td>1</td>
<td>95%</td>
</tr>
<tr>
<td>Rest of the World</td>
<td>0</td>
<td>0</td>
<td>1</td>
<td>2%</td>
</tr>
<tr>
<td>Total Graduates</td>
<td>2</td>
<td>51</td>
<td>2</td>
<td>100%</td>
</tr>
</tbody>
</table>
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Job Locations in China

Employers hiring MMS: DKU 2022 Graduates for a full-time role include:

- Alibaba
- Ant Financial
- Apple Inc.
- ByteDance (2)
- China Merchants Bank
- China Southern Power Grid
- CICC
- CITIC (2)
- Cognizant Technology Solutions Corp
- Crédit Agricole CIB
- Deloitte
- Diageo
- EY (2)
- First Bank
- FNZ Group
- GoerTek
- Google
- Guangzhou Technology Finance Group
- Haitong Securities (2)
- Highlight Capital
- Huawei Technologies Co. Ltd
- Illuminera
- KPMG China (3)
- Lalamove
- MasterCard
- Meixi E-commerce (Shanghai) Ltd.
- Mu Capital
- NetEase
- NSFOCUS Technologies Group
- Procter & Gamble
- PwC (2)
- RBC Dominion Securities Inc.
- SF Technology
- Shenwan Hongyuan Securities
- SIDVC
- SIPAC
- Strategy&
- Tencent
- Xiamen Airline
- Yirong Capital
- Yuanta Securities

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Job Offers by Industry:

- Technology, 36%
- Finance & Accounting, 33%
- Consulting, 21%
- Consumer Goods, 2%
- Other, 8%

Job Offers by Function:

- Finance, 40%
- Consulting, 30%
- Marketing & Sales, 18%
- General Management, 8%
- Operation & Supply Chain, 4%

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