



Master of Management Studies (MMS):

Foundations of Business

Class of 2020 Employment Report

Program Description

The [Master of Management Studies: Foundations of Business](#) program is an intensive 10-month program designed to provide students with 0-2 years' work experience a foundation in business fundamentals. As a pre-experience graduate degree in business, the MMS program offers the integration of a rigorous business curriculum with students' prior training in the liberal arts and sciences. In addition to learning core business skills, students build critical thinking and communication skills to enable them to ask the right questions, generate insights, and present solutions effectively. MMS students can opt into an elective track in Management Science and Technology Management (MSTeM) which involves additional coursework in quantitative tools and business-related applications to managing technology.

Graduating Class Profile

Categories	Permanent Work Authorization (WA)	Non-Permanent Work Authorization (WA)	Total Graduates
SEEKING EMPLOYMENT	49 (46%)	57 (54%)	106
NOT SEEKING EMPLOYMENT			
Continuing Education	18	2	20
Employer Sponsored	0	4	4
Self Employed	3	2	5
Not Seeking for Other Reasons	5	1	6
TOTAL NOT SEEKING EMPLOYMENT	26	9	35
CLASS OF 2020 TOTAL GRADUATES	75	66	141

Class of 2020 total graduates	141
Not seeking employment	
Continuing Education	20
Employer Sponsored	4
Self-employed	5
Not Seeking for Other Reasons	6
Total Seeking Employment	106

Class Profile

Average Age:	23
Work Experience ≤ 6 months:	112 (79%)
Women:	74 (52%)
Middle 80% GMAT range (n=63):	580 - 740
Countries represented:	13
Undergraduate Institutions Represented:	100+



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Employment Statistics – Timing of Final Full-Time and Short-Term Acceptances¹

	Total Seeking Employment	By Graduation ²				Between Graduation and six Months Post Graduation ³				Total Accepted by end of December 2020					
		Full-Time		Short-Term		Full-Time		Short-Term		Full-Time		Short-Term		Total	
		#	%	#	%	#	%	#	%	#	%	#	%	#	%
Permanent WA	49	12	24%	3	6%	16	33%	10	20%	30	61%	9	18%	39	86%
Non Perm WA	57	7	12%	1	<1%	26	46%	13	23%	38	67%	14	25%	52	
TOTAL GRADUATES	106	19	18%	4	4%	42	40%	23	22%	68	64%	23	22%	91	

¹ Job offer date and job acceptance date the same for almost all candidates, so only job acceptance date included.

² Short-Term positions = 20 hours or more per week.

³ 83% were employed at the end of the official MBACSEA reporting period (November 9).

Primary Source of Full-Time Job Acceptances (School-facilitated and Graduate-facilitated)

21%

of accepted full-time job offers, or 14 jobs, were Fuqua-facilitated.

These jobs were found through alumni connections, campus interviews or job postings, or due to other introductions or events.

79%

of accepted full-time job offers, or 54 jobs, were Graduate-facilitated.

These jobs were found through networking, internet searches, job postings, third-party recruiters, or other avenues.

Full-time Offer Compensation Report

BASE SALARY	# Reporting	% Reporting	Mean	Median	50 th to 75 th Percentile	Low	High
Permanent Work Authorization	27	90%	\$58,737	\$62,400	\$62,400-\$68,750	\$26,000	\$87,500
Non-Permanent Work Authorization	32	84%	\$46,211	\$36,480	\$36,480-\$64,666	\$11,278	\$110,000
Total Graduates	59	87%	\$51,943	\$50,000	\$50,000-\$67,250	\$11,278	\$110,000

All global salaries reported in USD, regardless of job location. List of non-U.S. countries included: China, Germany, New Zealand, Pakistan, Spain, and United Kingdom.



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MMS Full-Time Employment by Geography

US: Northeast: 10 | 15% - South: 9 | 13% - West: 6 | 9% - Mid-Atlantic: 7 | 10% - Midwest: 3 | 5% - Southwest: 5 | 8%
Abroad: Asia: 22 | 33% - Europe: 4 | 6% - Oceania: 1 | 1%

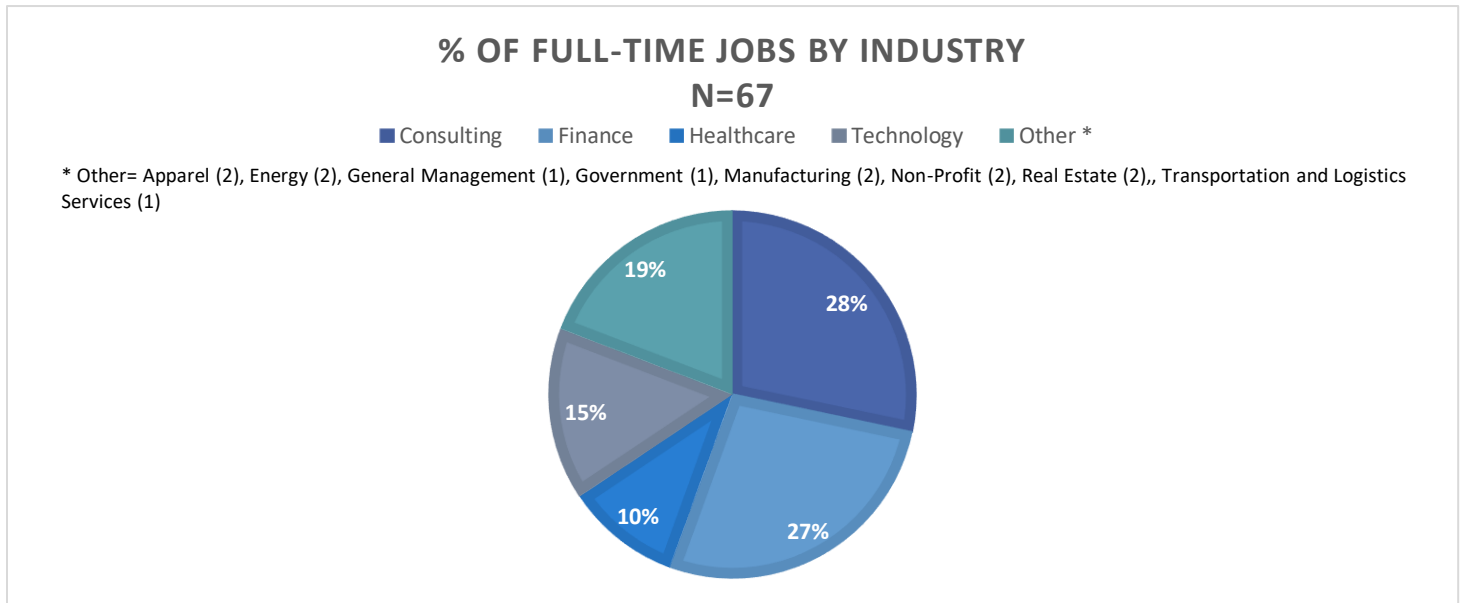
Employers hiring at least one Duke MMS for a full-time role in 2019 – 2020

Accenture	Huatai Securities Co., Ltd. (2) ^	UBS ^
Accenture China ^	IBM Corporation ^	Veeva Systems
Amazon ^	IQVIA ^	Visa *
AstraZeneca *	JMGO ^	Walmart
Bank of Communications	Joyin Inc. *	Wells Fargo
Bates Investment Group LLC	Kubrick ^	
BDA Consulting ^	Kwanzoo Inc *	
Cardinal Health *	Lenovo	
CarMax	Levi Strauss & Co. ^	
Carolina Sod Installations	Marcus & Millichap	
China Merchants Securities ^	MasterCard ^	
Cisco (3)	McKinsey ^	
CITIC SECURITIES (2) ^	memoryBlue	
Corbin Advisors	Meritco Services ^	
Credit Suisse *	Morgan Stanley	
Datum Solutions *	Noah Holdings Limited ^	
DaVita	Northbound *	
Deloitte Consulting ^	Phreesia	
Deloitte Financial Advisory Services (2)	PRM Filtration	
Efung Capital ^	PwC	
Ernst & Young (2) ^	Rewriting the Code	
Estill County Board of Education	S2N Health	
Federal Election Commission	Shanghai Pudong Development Bank ^	
Freepoint Commodities *	Sophos Productions *	
Guidehouse	Swift Navigation *	
Guotai Junan Securities Co. ^	Taikang Healthcare Fund Management ^	
Haitong Securities ^	The Lafayette Group	
Hive Networks *	TrueValue Asset Management ^	

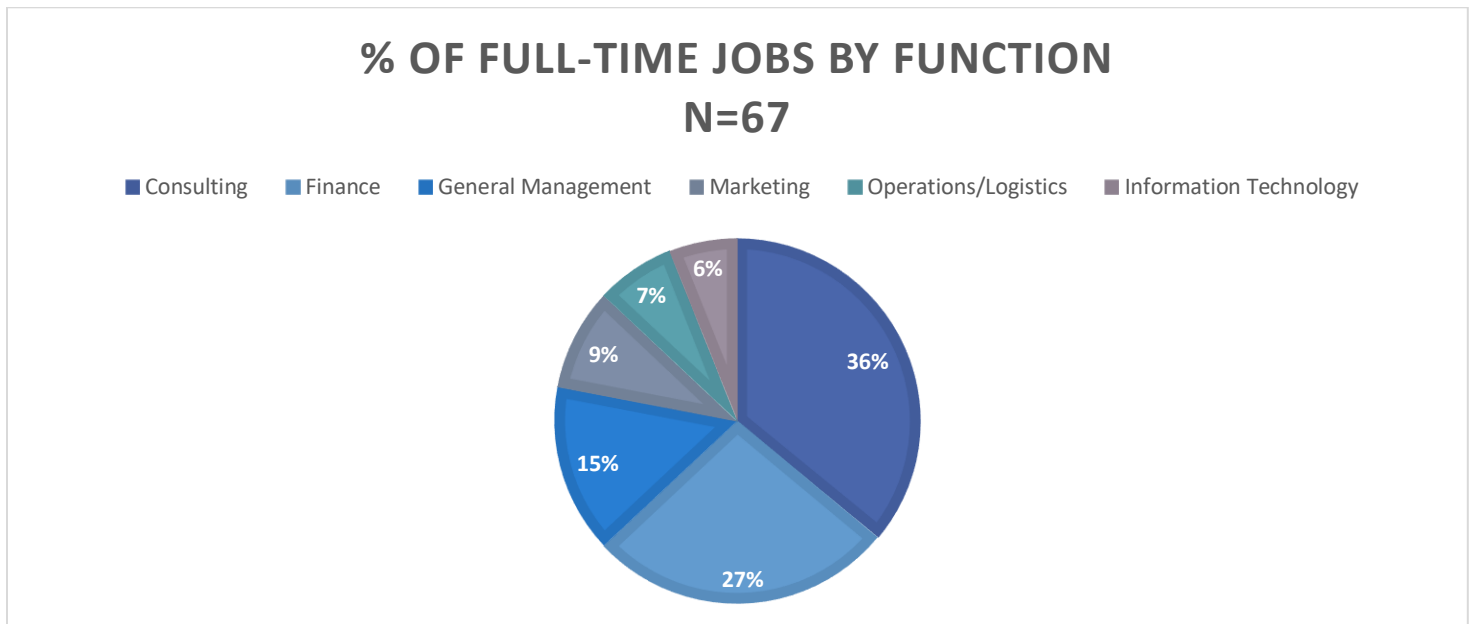
* U.S. Company that hired student without U.S. work authorization

^ Job Location outside the U.S.

Full-Time Jobs by Industry:



Full-Time Jobs by Function:



Contact Information

Lisa Thomson, Program Director | [MMS: Foundations of Business](#)
The Career Management Center | Duke University Fuqua School of Business
100 Fuqua Drive, Box 90120, Durham, NC 27708-0120 | Tel +1.919.660.7802 | lisa.thomson@duke.edu